



Proposal Evaluation

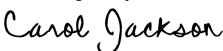
Firefighting Apparatus and Fire Service Vehicles RFP #082025

Category 1

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	Possible Points	911 Rapid Response/Vengeant Apparatus	Alexis Fire Equipment Company	Custom Fire Apparatus, Inc.	Dependable Truck & Tank, Limited	Express Custom Trailer Mfg.	Fort Garry Fire Trucks	Four Guys Stainless Tank & Equipment, Inc.
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	31	38	40	42	29	41	38
Ability to Sell and Deliver Solutions	150	102	121	119	124	100	125	103
Marketing Plan	100	65	82	82	82	73	84	72
Value Added Attributes	100	65	83	82	83	64	81	72
Pricing	400	270	324	313	328	219	328	298
Depth and Breadth of Offered Solutions	200	143	165	166	175	134	169	158
Total Points	1,000	676	813	802	834	619	828	741
Rank Order		23	13	14	5	24	6	18

	Possible Points	Fouts Bros., Inc.	HME, Incorporated	HUB Fire Engines & Equipment, Ltd.	Louisiana Emergency Equipment	MAXIMETAL, INC.	Metalfab (2025), Ltd.	Pierce Manufacturing, Inc.
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	41	40	42	36	40	37	42
Ability to Sell and Deliver Solutions	150	121	122	128	105	129	108	128
Marketing Plan	100	81	79	82	70	84	78	78
Value Added Attributes	100	81	81	84	72	82	77	83
Pricing	400	339	338	338	288	329	303	319
Depth and Breadth of Offered Solutions	200	159	164	171	154	176	159	176
Total Points	1,000	822	824	845	725	840	762	826
Rank Order		9	8	2	21	3	17	7

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Firefighting Apparatus and Fire Service Vehicles RFP #082025

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		REV Group, Inc.	Rock River Industries, LLC	Rocky Mountain Phoenix, Inc.	Rosenbauer South Dakota, LLC	Seagrave Fire Apparatus, LLC	Spencer Manufacturing, Inc.	Technical Sales Specialist (US Fire Pump Company
	Possible Points							
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	45	39	36	43	39	37	35
Ability to Sell and Deliver Solutions	150	129	109	113	126	116	112	99
Marketing Plan	100	82	81	81	82	71	78	70
Value Added Attributes	100	85	81	78	82	73	76	72
Pricing	400	303	335	261	343	255	318	315
Depth and Breadth of Offered Solutions	200	175	171	163	176	159	159	145
Total Points	1,000	819	816	732	852	713	780	736
Rank Order		10	11.5	20	1	22	16	19

		The Sutphen Corporation	Toyne, Inc.	W.S. Darley & Co.
	Possible Points			
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	44	39	41
Ability to Sell and Deliver Solutions	150	125	113	122
Marketing Plan	100	81	79	84
Value Added Attributes	100	84	77	80
Pricing	400	330	316	328
Depth and Breadth of Offered Solutions	200	173	159	161
Total Points	1,000	837	783	816
Rank Order		4	15	11.5

Initials

DS

CG

DS

SD

Initial

MV

Initial

MC



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Firefighting Apparatus and Fire Service Vehicles RFP #082025

Category 2

		2560256 ALBERTA, INC. (CJS Industrial, Inc.)	AMBIPAR RESPONSE CANADA	Autocraft Group, Inc.	Cosco Fire Protection, Inc.	FarrWest Environmental Supply, Inc.	LDV, Inc.	Multicopter Warehouse
	Possible Points							
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	33	40	39	37	36	40	34
Ability to Sell and Deliver Solutions	150	106	117	113	118	116	109	97
Marketing Plan	100	75	83	84	80	81	80	70
Value Added Attributes	100	77	79	79	81	76	80	74
Pricing	400	310	311	328	304	300	328	315
Depth and Breadth of Offered Solutions	200	133	139	166	130	148	171	133
Total Points	1,000	734	769	809	750	757	808	723
Rank Order		12	6	3	9	7	4	13

		P.L. Custom Body and Equipment Co., Inc.	Stonewell Bodies and Machine, Inc.	Super Vacuum Manufacturing CO, Inc.	Tempest Technology Corporation	Ward Apparatus, LLC	Williams Fire, Inc.
	Possible Points						
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	43	37	43	36	36	37
Ability to Sell and Deliver Solutions	150	123	106	124	112	117	108
Marketing Plan	100	86	74	85	77	74	77
Value Added Attributes	100	81	74	84	77	76	80
Pricing	400	339	305	330	310	333	295
Depth and Breadth of Offered Solutions	200	159	153	165	125	163	158
Total Points	1,000	831	749	831	737	799	755
Rank Order		1.5	10	1.5	11	5	8

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Category 3

		Alpha One Firetrucks, LLC	Armstrong Electric Vehicles, Inc.	Atlantic Emergency Solutions, Inc.	BME Fire Trucks, LLC	Bulldog Fire Apparatus, Inc.	Cascade Fire Equipment	CET Fire Pumps MFG	Chemical Containers, Inc.
	Possible Points								
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	35	29	38	39	38	42	38	39
Ability to Sell and Deliver Solutions	150	103	89	118	127	115	121	121	104
Marketing Plan	100	67	57	76	82	80	85	80	80
Value Added Attributes	100	70	65	73	80	75	85	79	74
Pricing	400	313	214	313	325	281	329	324	283
Depth and Breadth of Offered Solutions	200	140	118	146	164	159	164	154	144
Total Points	1,000	728	572	764	817	748	826	796	724
Rank Order		12	15	7	3	10	2	5	13

		IDEX Fire & Safety / HURST JAWS OF LIFE	ITURRI America, Inc.	Largo Tank And Equipment, Inc.	Skeeter Brush Trucks, LLC	SNF, Inc.	UTV International	Vector Fleet Management, LLC
	Possible Points							
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	39	41	38	41	37	35	41
Ability to Sell and Deliver Solutions	150	120	122	108	118	107	114	117
Marketing Plan	100	77	83	70	76	71	80	79
Value Added Attributes	100	80	84	75	80	76	80	80
Pricing	400	261	336	309	319	333	300	290
Depth and Breadth of Offered Solutions	200	134	163	154	163	145	143	133
Total Points	1,000	711	829	754	797	769	752	740
Rank Order		14	1	8	4	6	9	11

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