

**MASTER AGREEMENT # 062425****CATEGORY: Street and Specialty Sweepers with Related Equipment, Accessories, and Supplies****SUPPLIER: Global Environmental Products, Inc.**

This Master Agreement (Agreement) is between Sourcewell, a Minnesota service cooperative located at 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Global Environmental Products, Inc., 5405 Industrial Parkway, San Bernardino, CA 92407 (Supplier).

Sourcewell is a local government and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) offering a Cooperative Purchasing Program to eligible participating government entities.

Under this Master Agreement entered with Sourcewell, Supplier will provide Included Solutions to Participating Entities through Sourcewell's Cooperative Purchasing Program.

**Article 1:
General Terms**

The General Terms in this Article 1 control the operation of this Master Agreement between Sourcewell and Supplier and apply to all transactions entered by Supplier and Participating Entities. Subsequent Articles to this Master Agreement control the rights and obligations directly between Sourcewell and Supplier (Article 2), and between Supplier and Participating Entity (Article 3), respectively. These Article 1 General Terms control over any conflicting terms. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

- 1) **Purpose.** Pursuant to Minnesota law, the Sourcewell Board of Directors has authorized a Cooperative Purchasing Program designed to provide Participating Entities with access to competitively awarded cooperative purchasing agreements. To facilitate the Program, Sourcewell has awarded Supplier this cooperative purchasing Master Agreement following a competitive procurement process intended to meet compliance standards in accordance with Minnesota law and the requirements contained herein.
- 2) **Intent.** The intent of this Master Agreement is to define the roles of Sourcewell, Supplier, and Participating Entity as it relates to Sourcewell's Cooperative Purchasing Program.
- 3) **Participating Entity Access.** Sourcewell's Cooperative Purchasing Program Master Agreements are available to eligible public agencies (Participating Entities). A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction.
- 4) **Supplier Access.** The Included Solutions offered under this Agreement may be made available to any Participating Entity. Supplier understands that a Participating Entity's use of this Agreement is at the Participating Entity's sole convenience. Supplier will educate its sales and service forces about

Sourcewell eligibility requirements and required documentation. Supplier will be responsible for ensuring sales are with Participating Entities.

- 5) **Term.** This Agreement is effective upon the date of the final signature below. The term of this Agreement is four (4) years from the effective date. The Agreement expires at 11:59 P.M. Central Time on October 27, 2029, unless it is cancelled or extended as defined in this Agreement.
 - a) **Extensions.** Sourcewell and Supplier may agree to up to three (3) additional one-year extensions beyond the original four-year term. The total possible length of this Agreement will be seven (7) years from the effective date.
 - b) **Exceptional Circumstances.** Sourcewell retains the right to consider additional extensions as required under exceptional circumstances.
- 6) **Survival of Terms.** Notwithstanding the termination of this Agreement, the obligations of this Agreement will continue through the performance period of any transaction entered between Supplier and any Participating Entity before the termination date.
- 7) **Scope.** Supplier is awarded a Master Agreement to provide the solutions identified in RFP # 062425 to Participating Entities. In Scope solutions include:
 1. Sourcewell is seeking proposals for Street and Specialty Sweepers with Related Equipment, Accessories, and Supplies intended or designed for sweeping, vacuuming, or cleaning of streets, roadways, alleys, parking facilities, sidewalks, trails, paths, and airport runway or airfield surfaces, such as:
 - a. Street, sidewalk, parking lot, and runway sweeping and cleaning equipment of every size, model, or design;
 - b. Litter, trash, and debris vacuums; and,
 - c. Optional equipment, accessories, supplies and replacement or wear parts directly related to the offering of the solutions in subsections 1. a. - b. above.
 2. The primary focus of this solicitation is on Street Sweepers and Specialty Sweepers with Related Equipment, Accessories, and Supplies, and the related offering of equipment, supplies, and services. This solicitation should NOT be construed to include services only solutions.
 3. Proposers may include rental of street sweepers, specialty sweepers, debris vacuums and related equipment provided that they are complimentary to Proposer's offering of street and specialty sweepers.
 4. This solicitation does not include those equipment, products, or services covered under categories included in contracts currently maintained by Sourcewell:
 - a. Snow and Ice Handling Equipment, Supplies, and Accessories (RFP #062222);
 - b. Facility MRO, Industrial, and Building-Related Supplies and Equipment (RFP #091422);
 - c. Airport Runway and Emergency Equipment with Related Services; except as called out above (RFP #111522);
 - d. Grounds Maintenance Equipment, Attachments, and Accessories with Related Services (RFP #112624); and,
 - e. Roadway Maintenance Equipment (RFP #050625).

Proposers may include related equipment, accessories, and services to the extent that these solutions are directly related to turnkey solutions for subsections 1. a. - c. above.

- 8) **Included Solutions.** Supplier's Proposal to the above referenced RFP is incorporated into this Master Agreement. Only those Solutions included within Supplier's Proposal and within Scope (Included Solutions) are included within the Agreement and may be offered to Participating Entities.
- 9) **Indefinite Quantity.** This Master Agreement defines an indefinite quantity of sales to eligible Participating Entities.
- 10) **Pricing.** Pricing information (including Pricing and Delivery and Pricing Offered tables) for all Included Solutions within Supplier's Proposal is incorporated into this Master Agreement.
- 11) **Not to Exceed Pricing.** Suppliers may not exceed the prices listed in the current Pricing List on file with Sourcewell when offering Included Solutions to Participating Entities. Participating Entities may request adjustments to pricing directly from Supplier during the negotiation and execution of any transaction.
- 12) **Open Market.** Supplier's open market pricing process is included within its Proposal.

13) Supplier Representations:

- i) **Compliance.** Supplier represents and warrants it will provide all Included Solutions under this Agreement in full compliance with applicable federal, state, and local laws and regulations.
 - ii) **Licenses.** As applicable, Supplier will maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of Supplier's business with Participating Entities. Participating Entities may request all relevant documentation directly from Supplier.
 - iii) **Supplier Warrants.** Supplier warrants that all Included Solutions furnished under this Agreement are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Solutions are suitable for and will perform in accordance with the ordinary use for which they are intended.
- 14) **Bankruptcy Notices.** Supplier certifies and warrants it is not currently in a bankruptcy proceeding. Supplier has disclosed all current and completed bankruptcy proceedings within the past seven years within its Proposal. Supplier must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the term of this Agreement.
 - 15) **Debarment and Suspension.** Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota, the United States federal government, or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Agreement. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time during the term of this Agreement.

16) **Provisions for non-United States federal entity procurements under United States federal awards or other awards (Appendix II to 2 C.F.R § 200).** Participating Entities that use United States federal grant or other federal funding to purchase solutions from this Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Section, all references to “federal” should be interpreted to mean the United States federal government. The following list applies when a Participating Entity accesses Supplier’s Included Solutions with United States federal funds.

i) **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all agreements that meet the definition of “federally assisted construction contract” in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 C.F.R. § 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.” The equal opportunity clause is incorporated herein by reference.

ii) **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must comply with all applicable Davis-Bacon Act provisions.

iii) **CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708).** Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of

every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Agreement. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

iv) **RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT.** If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

v) **CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387).** Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Agreement it will comply with applicable requirements as referenced above.

vi) **DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689).** A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

vii) **BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352).** Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other

award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

viii) **RECORD RETENTION REQUIREMENTS.** To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

ix) **ENERGY POLICY AND CONSERVATION ACT COMPLIANCE.** To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

x) **BUY AMERICAN PROVISIONS COMPLIANCE.** To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

xi) **ACCESS TO RECORDS (2 C.F.R. § 200.336).** Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Agreement for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

xii) **PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322).** A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

xiii) **FEDERAL SEAL(S), LOGOS, AND FLAGS.** The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

xiv) **NO OBLIGATION BY FEDERAL GOVERNMENT.** The U.S. federal government is not a party to this Agreement or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Agreement or any purchase by an authorized user.

xv) **PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS.** The Contractor acknowledges that 31 U.S.C. § 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Agreement or any purchase by a Participating Entity.

xvi) **FEDERAL DEBT.** The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

xvii) **CONFLICTS OF INTEREST.** The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Agreement or any aspect related to the anticipated work under this Agreement raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

xviii) **U.S. EXECUTIVE ORDER 13224.** The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

xix) **PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT.** To the extent applicable, Supplier certifies that during the term of this Agreement it will comply with applicable requirements of 2 C.F.R. § 200.216.

xx) **DOMESTIC PREFERENCES FOR PROCUREMENTS.** To the extent applicable, Supplier certifies that during the term of this Agreement, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322.

Article 2: Sourcewell and Supplier Obligations

The Terms in this Article 2 relate specifically to Sourcewell and its administration of this Master Agreement with Supplier and Supplier's obligations thereunder.

- 1) **Authorized Sellers.** Supplier must provide Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers which may complete transactions of Included Solutions offered under this Agreement. Sourcewell may request updated information in its discretion, and Supplier agrees to provide requested information within a reasonable time.
- 2) **Product and Price Changes Requirements.** Supplier may request Included Solutions changes, additions, or deletions at any time. All requests must be made in writing by submitting a Sourcewell Price and Product Change Request Form to Sourcewell. At a minimum, the request must:
 - Identify the applicable Sourcewell Agreement number;
 - Clearly specify the requested change;

- Provide sufficient detail to justify the requested change;
- Individually list all Included Solutions affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
- Include a complete restatement of Pricing List with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Included Solutions offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Agreement and will be incorporated by reference.

- 3) **Authorized Representative.** Supplier will assign an Authorized Representative to Sourcewell for this Agreement and must provide prompt notice to Sourcewell if that person is changed. The Authorized Representative will be responsible for:
- Maintenance and management of this Agreement;
 - Timely response to all Sourcewell and Participating Entity inquiries; and
 - Participation in reviews with Sourcewell.

Sourcewell's Authorized Representative is its Chief Procurement Officer.

- 4) **Performance Reviews.** Supplier will perform a minimum of one review with Sourcewell per agreement year. The review will cover transactions to Participating Entities, pricing and terms, administrative fees, sales data reports, performance issues, supply chain issues, customer issues, and any other necessary information.
- 5) **Sales Reporting Required.** Supplier is required as a material element to this Master Agreement to report all completed transactions with Participating Entities utilizing this Agreement. Failure to provide complete and accurate reports as defined herein will be a material breach of the Agreement and Sourcewell reserves the right to pursue all remedies available at law including cancellation of this Agreement.
- 6) **Reporting Requirements.** Supplier must provide Sourcewell an activity report of all transactions completed utilizing this Agreement. Reports are due at least once each calendar quarter (Reporting Period). Reports must be received no later than 45 calendar days after the end of each calendar quarter. Supplier may report on a more frequent basis in its discretion. Reports must be provided regardless of the amount of completed transactions during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Sourcewell Participating Entity Account Number;
- Transaction Description;
- Transaction Purchased Price;
- Sourcewell Administrative Fee Applied; and

- Date Transaction was invoiced/sale was recognized as revenue by Supplier.

If collected by Supplier, the Report may include the following fields as available:

- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;

- 7) **Administrative Fee.** In consideration for the support and services provided by Sourcewell, Supplier will pay an Administrative Fee to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. Supplier will include its Administrative Fee within its proposed pricing. Supplier may not directly charge Participating Entities to offset the Administrative Fee.
- 8) **Fee Calculation.** Supplier's Administrative Fee payable to Sourcewell will be calculated as a stated percentage (listed in Supplier's Proposal) of all completed transactions utilizing this Master Agreement within the preceding Reporting Period. For certain categories, a flat fee may be proposed. The Administrative Fee will be stated in Supplier's Proposal.
- 9) **Fee Remittance.** Supplier will remit fee to Sourcewell no later than 45 calendar days after the close of the preceding calendar quarter in conjunction with Supplier's Reporting Period obligations defined herein. Payments should note the Supplier's name and Sourcewell-assigned Agreement number in the memo; and must be either mailed to Sourcewell above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions.
- 10) **Noncompliance.** Sourcewell reserves the right to seek all remedies available at law for unpaid or underpaid Administrative Fees due under this Agreement. Failure to remit payment, delinquent payments, underpayments, or other deviations from the requirements of this Agreement may be deemed a material breach and may result in cancellation of this Agreement and disbarment from future Agreements.
- 11) **Audit Requirements.** Pursuant to Minn. Stat. § 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell and the Minnesota State Auditor for a minimum of six years from the end of this Agreement. Supplier agrees to fully cooperate with Sourcewell in auditing transactions under this Agreement to ensure compliance with pricing terms, correct calculation and remittance of Administrative Fees, and verification of transactions as may be requested by a Participating Entity or Sourcewell.
- 12) **Assignment, Transfer, and Administrative Changes.** Supplier may not assign or otherwise transfer its rights or obligations under this Agreement without the prior written consent of Sourcewell. Such consent will not be unreasonably withheld. Sourcewell reserves the right to unilaterally assign all or portions of this Agreement within its sole discretion to address corporate restructurings, mergers, acquisitions, or other changes to the Responsible Party and named in the Agreement. Any prohibited assignment is invalid. Upon request Sourcewell may make administrative changes to agreement documentation such as name changes, address changes, and other non-material updates as determined within its sole discretion.

- 13) **Amendments.** Any material change to this Agreement must be executed in writing through an amendment and will not be effective until it has been duly executed by the parties.
- 14) **Waiver.** Failure by Sourcewell to enforce any right under this Agreement will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.
- 15) **Complete Agreement.** This Agreement represents the complete agreement between the parties for the scope as defined herein. Supplier and Sourcewell may enter into separate written agreements relating specifically to transactions outside of the scope of this Agreement.
- 16) **Relationship of Sourcewell and Supplier.** This Agreement does not create a partnership, joint venture, or any other relationship such as employee, independent contractor, master-servant, or principal-agent.
- 17) **Indemnification.** Supplier must indemnify, defend, save, and hold Sourcewell, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell, arising out of any act or omission in the performance of this Agreement by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in design, condition, or performance of Included Solutions under this Agreement. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.
- 18) **Data Practices.** Supplier and Sourcewell acknowledge Sourcewell is subject to the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13. As it applies to all data created and maintained in performance of this Agreement, Supplier may be subject to the requirements of this chapter.
- 19) **Grant of License.**
- a) **During the term of this Agreement:**
 - i) **Supplier Promotion.** Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising, promotional materials, and informational sites for the purpose of marketing Sourcewell's Agreement with Supplier.
 - ii) **Sourcewell Promotion.** Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising, promotional materials, and informational sites for the purpose of marketing Supplier's Agreement with Sourcewell.
 - b) **Limited Right of Sublicense.** The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, partners, or agents (collectively "Permitted Sublicensees") in advertising, promotional, or informational materials for the purpose of marketing the Parties' relationship. Any sublicense granted will be subject to the terms and conditions of this Article.

Each party will be responsible for any breach of this section by any of their respective sublicensees.

c) **Use; Quality Control.**

- i) Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.
- ii) Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Each party may make written notice to the other regarding misuse under this section. The offending party will have 30 days of the date of the written notice to cure the issue or the license/sublicense will be terminated.

- d) **Termination.** Upon the termination of this Agreement for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

20) **Venue and Governing law between Sourcewell and Supplier Only.** The substantive and procedural laws of the State of Minnesota will govern this Agreement between Sourcewell and Supplier. Venue for all legal proceedings arising out of this Agreement between Sourcewell and Supplier will be in court of competent jurisdiction within the State of Minnesota. This section does not apply to any dispute between Supplier and Participating Entity. This Agreement reserves the right for Supplier and Participating Entity to negotiate this term to within any transaction documents.

21) **Severability.** If any provision of this Agreement is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Agreement is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

22) **Insurance Coverage.** At its own expense, Supplier must maintain valid insurance policy(ies) during the performance of this Agreement with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

- a) **Commercial General Liability Insurance.** Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Agreement.
 - \$1,500,000 each occurrence Bodily Injury and Property Damage
 - \$1,500,000 Personal and Advertising Injury
 - \$2,000,000 aggregate for products liability-completed operations
 - \$2,000,000 general aggregate

- b) **Certificates of Insurance.** Prior to execution of this Agreement, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Agreement. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or provided to in an alternative manner as directed by Sourcewell. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf. Failure of Supplier to maintain the required insurance and documentation may constitute a material breach.
- c) **Additional Insured Endorsement and Primary and Non-contributory Insurance Clause.** Supplier agrees to list Sourcewell, including its officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.
- d) **Waiver of Subrogation.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Agreement or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.
- e) **Umbrella/Excess Liability/SELF-INSURED RETENTION.** The limits required by this Agreement can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.
- 23) **Termination for Convenience.** Sourcewell or Supplier may terminate this Agreement upon 60 calendar days' written notice to the other Party. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.
- 24) **Termination for Cause.** Sourcewell may terminate this Agreement upon providing written notice of material breach to Supplier. Notice must describe the breach in reasonable detail and state the intent to terminate the Agreement. Upon receipt of Notice, the Supplier will have 30 calendar days in which it must cure the breach. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

Article 3: Supplier Obligations to Participating Entities

The Terms in this Article 3 relate specifically to Supplier and a Participating Entity when entering transactions utilizing the General Terms established in this Master Agreement. Article 1 General Terms

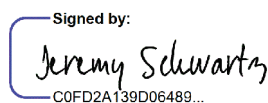
control over any conflict with this Article 3. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

- 1) **Quotes to Participating Entities.** Suppliers are encouraged to provide all pricing information regarding the total cost of acquisition when quoting to a Participating Entity. Suppliers and Participating Entities are encouraged to include all cost specifically associated with or included within the Suppliers proposal and Included Solutions within transaction documents.
- 2) **Shipping, Delivery, Acceptance, Rejection, and Warranty.** Supplier's proposal may include proposed terms relating to shipping, delivery, inspection, and acceptance/rejection and other relevant terms of tendered Solutions. Supplier and Participating Entity may negotiate final terms appropriate for the specific transaction relating to non-appropriation, shipping, delivery, inspection, acceptance/rejection of tendered Solutions, and warranty coverage for Included Solutions. Such terms may include, but are not limited to, costs, risk of loss, proper packaging, inspection rights and timelines, acceptance or rejection procedures, and remedies as mutually agreed include notice requirements, replacement, return or exchange procedures, and associated costs.
- 3) **Applicable Taxes.** Participating Entity is responsible for notifying supplier of its tax-exempt status and for providing Supplier with any valid tax-exemption certification(s) or related documentation.
- 4) **Ordering Process and Payment.** Supplier's ordering process and acceptable forms of payment are included within its Proposal. Participating Entities will be solely responsible for payment to Supplier and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.
- 5) **Transaction Documents.** Participating Entity may require the use of its own forms to complete transactions directly with Supplier utilizing the terms established in this Agreement. Supplier's standard form agreements may be offered as part of its Proposal. Supplier and Participating Entity may complete and document transactions utilizing any type of transaction documents as mutually agreed. In any transaction document entered utilizing this Agreement, Supplier and Participating Entity must include specific reference to this Master Agreement by number and to Participating Entity's unique Sourcewell account number.
- 6) **Additional Terms and Conditions Permitted.** Participating Entity and Supplier may negotiate and include additional terms and conditions within transaction documentation as mutually agreed. Such terms may supplant or supersede this Master Agreement when necessary and as solely determined by Participating Entity. Sourcewell has expressly reserved the right for Supplier and Participating Entity to address any necessary provisions within transaction documents not expressly included within this Master Agreement, including but not limited to transaction cancellation, dispute resolution, governing law and venue, non-appropriation, insurance, defense and indemnity, force majeure, and other material terms as mutually agreed.
- 7) **Subsequent Agreements and Survival.** Supplier and Participating Entity may enter into a separate agreement to facilitate long-term performance obligations utilizing the terms of this Master Agreement as mutually agreed. Such agreements may provide for a performance period extending beyond the full term of this Master Agreement as determined in the discretion of Participating Entity.

062425-GEP

- 8) **Participating Addendums.** Supplier and Participating Entity may enter a Participating Addendum or similar document extending and supplementing the terms of this Master Agreement to facilitate adoption as may be required by a Participating Entity.

Sourcewell

Signed by:

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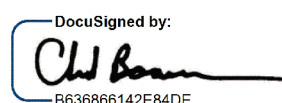
By: _____

Jeremy Schwartz

Title: Chief Procurement Officer

Date: 10/24/2025 | 3:52 PM CDT

Global Environmental Products, Inc.

DocuSigned by:

B636866142E84DE...

By: _____

Chad Bormann

Title: Partner/Director of Sales

Date: 10/24/2025 | 7:47 AM PDT

RFP 062425 - Street and Specialty Sweepers with Related Equipment, Accessories, and Supplies

Vendor Details

Company Name: Global Environmental Products, Inc
Address: 5405 Industrial Parkway
San Bernardino , CA 92407
Contact: Chad Bormann
Email: cbormann@globalsweeper.com
Phone: 850-377-4926
Fax: 909-713-1613
HST#: 45-0647559

Submission Details

Created On: Monday May 26, 2025 15:17:11
Submitted On: Monday June 23, 2025 06:54:24
Submitted By: Chad Bormann
Email: cbormann@globalsweeper.com
Transaction #: 0f00c42b-93ac-42dc-93da-f93bb2e546b4
Submitter's IP Address: 147.243.203.206

Specifications

Table 1: Proposer Identity & Authorized Representatives (Not Scored)

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Table 1 Specific Instructions. Sourcewell requires identification of all parties responsible for providing Solutions under a resulting master agreement(s) (Responsible Supplier). Proposers are strongly encouraged to include all potential Responsible Suppliers including any corporate affiliates, subsidiaries, D.B.A., and any other authorized entities within a singular proposal. All information required under this RFP must be included for each Responsible Supplier as instructed. Proposers with multiple Responsible Supplier options may choose to respond individually as distinct entities, however each response will be evaluated individually and only those proposals recommended for award may result in a master agreement award. Unawarded entities will not be permitted to later be added to an existing master agreement through operation of Proposer's corporate organization affiliation.

Line Item	Question	Response *	
1	Provide the legal name of the Proposer authorized to submit this Proposal.	Global Environmental Products, Inc.	*
2	In the event of award, is this entity the Responsible Supplier that will execute the master agreement with Sourcewell? Y or N.	Yes - Y	*
3	Identify all subsidiaries, D.B.A., authorized affiliates, and any other entity that will be responsible for offering and performing delivery of Solutions within this Proposal (i.e. Responsible Supplier(s) that will execute a master agreement with Sourcewell).	Rasco d.o.o., Kolodvorska 120b, HR - 48361 Kalinovac, Croatia Global Sweeping Solutions, Inc (dba of Global Environmental Products, Inc) 5405 Industrial Parkway, San Bernardino, CA 92407 Titan Leaf Solutions, 1385 Franklin Grove Road, Dixon, IL 61021	*
4	Provide your CAGE code or Unique Entity Identifier (SAM):	Global does not have a CAGE code or UEI	*
5	Provide your NAICS code applicable to Solutions proposed.	333120 333318 336120	
6	Proposer Physical Address:	5405 Industrial Parkway San Bernardino, CA 92407	*
7	Proposer website address (or addresses):	www.globalsweeper.com	*
8	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer):	Chad Bormann Partner/ Director of Sales 5405 Industrial Parkway, San Bernardino, CA 92407 cbormann@globalsweeper.com Office: 909-713-1600 Mobile: 850-377-4926	*
9	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Chad Bormann Partner/ Director of Sales 5405 Industrial Parkway, San Bernardino, CA 92407 cbormann@globalsweeper.com Office: 909-713-1600 Mobile: 850-377-4926	*
10	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	Naomi Thompson Operations Manager 5405 Industrial Parkway San Bernardino, CA 92407 nthompson@globalsweeper.com Office: 909-713-1601 Mobile: 909-631-8855	*

Table 2A: Financial Viability and Marketplace Success (50 Points, applies to Table 2A and 2B)

Line Item	Question	Response *
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11	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested Solutions.	Global Environmental Products, Inc. was founded in April 2011 in San Bernardino, California. We are proud to be the leading manufacturer of purpose-built street sweepers, offering the world's only Diesel-Electric Hybrid "Plug-In" Sweeper, Zero-Emission Fuel Cell Sweeper, EV Intermediate, and Class 6 and Class 7 Fully Electric Sweepers. Our roots in the street sweeper industry trace back to 1947 with the founding of the original Wayne Sweeper Company in Pomona, California. This deep legacy underscores our long-standing commitment to innovation and industry leadership. Today, Global Environmental Products employs approximately 110 dedicated professionals, many of whom bring over 30 years of hands-on experience in sweeper design, manufacturing, and support. In 2024, we achieved nearly \$60 million in sales—further testament to the strength of our team, our products, and the trust of our customers. Our core values are centered on reliability, affordability, and innovation. We are driven by a commitment to environmental responsibility, and we invest heavily in the development of cutting-edge green technologies—including fully electric plug-in, diesel-electric hybrid plug-in, and hydrogen fuel cell-powered sweepers—to help reduce emissions and lower the carbon footprint of our customers. At Global, our business philosophy is rooted in excellence. We pursue it through the quality of our products and services, the experience and expertise of our employees, and the strong, long-term relationships we maintain with our dealers and customers. Our purpose-built solutions are designed to meet the diverse needs of the street sweeping market, from mechanical and regenerative air to vacuum sweepers—whether mounted on commercial chassis or custom-built platforms. Our partnership with Titan Leaf Solutions further broadens our scope of helping communities keep road surfaces and street drains clean. This partnership adds additional tools for our dealers to offer to our customers.	*
12	What are your company's expectations in the event of an award?	In today's evolving economic landscape, public sector agencies are under increasing pressure to deliver sustainable, high-performing solutions while maximizing value and operational efficiency. The award of the Sourcewell contract to Global Environmental Products, Inc. reflects our shared commitment to meeting these challenges head-on. This contract not only affirms Global's position as a leader in innovative street sweeping technology—it also creates a streamlined path for Sourcewell's vast network of government, education, and nonprofit agencies to procure advanced, environmentally responsible sweepers with speed, confidence, and compliance. We will continue moving forward with our partnership with Titan Leaf Solutions, as we did with our previous contract 093021-GEP, offering state of the art leaf vacuum systems through our network used to keep roads, streets and drains clean of debris. By leveraging Sourcewell's cooperative purchasing framework, members gain immediate access to Global's full lineup of purpose-built sweepers and Global's cutting-edge technologies, helping agencies reduce emissions, meet sustainability targets, and lower total cost of ownership through fuel savings and reduced maintenance. For Global, this partnership provides a powerful platform to expand our reach and serve communities across North America more effectively. It enables us to align our manufacturing excellence, dealer support network, and green technology leadership with the growing demand for smart infrastructure investments. Global will work with Sourcewell for continued support and assistance through education of our Dealer Network and Global sales team. Attendance of Sourcewell Universities will be strongly encouraged to our Dealers and sales personnel. We will continue to grow our annual sales through utilization of the Sourcewell Contract, as we have done each year, with nearly \$12M in sales recorded in 2024. We will represent both our company and Sourcewell with the highest of standards, and will market and promote all to our best abilities. Together, Sourcewell and Global Environmental Products, Inc. are helping municipalities and public entities navigate the future—delivering value, performance, and environmental stewardship with every sweeper deployed.	*
13	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response. DO NOT PROVIDE ANY TAX INFORMATION OR PERSONALLY IDENTIFIABLE INFORMATION.	Please review the attached folder under the financial strength and stability folder. Folder contains 2024 Profit and Loss Statement, Citizens Bank, Tab Bank referral letter, Dun and Bradstreet standing	*

14	What is your US market share for the Solutions that you are proposing?	With Global Sweepers now exceeding 200 street sweepers produced and sold annually, our estimated market share in the United States is approximately 15%-18% based on municipal populations of 10,000 and greater.	*
15	What is your Canadian market share for the Solutions that you are proposing?	Global continues to hold at an estimated a 5-7% market share throughout Canada, still carrying a stronger presence in Western Canada, primarily in the Provinces of BC, AB, and SK. With our newly established partnership in ON (Amaco Equipment), we continue to project slow but steady growth throughout the province over the next 5 years.	*
16	Disclose all current and completed bankruptcy proceedings for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcwell if it enters a bankruptcy proceeding at any time during the pendency of this RFP evaluation.	None	*
17	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer the question that best applies to your organization, either a) or b). a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	Global Environmental Products, Inc. is a street sweeper manufacturer. Global works with a dealer network consisting of 30 dealers that cover the entire United States, Canada, Puerto Rico, and Mexico. All sales representatives are employees of a third party, aside from Global's 4 Regional Sales Managers.	*
18	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	Global retains a Vehicle Manufacturer's License issued by the State of California DMV, as we manufacture our own purpose built chassis. Global retains a Vehicle Dealer License issued by the State of California DMV, as we handle direct sales to California Department of Transportation and New York Sanitation. All other licenses are held by our local dealers throughout North America. Global Environmental Products, Inc is an ISO 9001:2015 Certified Manufacturer. NOTE: All licenses, certificates attached in Misc. Folder	*
19	Disclose all current and past debarments or suspensions for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcwell if it enters a debarment or suspension status any time during the pendency of this RFP evaluation.	None	*
20	Describe any relevant industry awards or recognition that your company has received in the past five years.	We are proud to announce that Global Environmental Products, Inc. has received Buy American preference waiver from the Federal Aviation Administration (FAA) for our line of fully electric street sweepers. This important milestone reinforces our commitment to American manufacturing, innovation, and sustainability. With this certification, Global's EV sweepers are now eligible for procurement through federally funded airport improvement projects—helping airports across the U.S. meet both operational and environmental goals with advanced, zero-emission equipment built right here in the United States. Document attached	*
21	What percentage of your sales are to the governmental sector in the past three years?	95%	*
22	What percentage of your sales are to the education sector in the past three years?	1%. However, we see this increasing with the introduction of our smaller Lynx Products and EV Intermediate sweeper (MP4ev) in June of 2025.	*
23	List all state, cooperative purchasing agreements that you hold. What is the annual sales volume for each of these agreement over the past three years?	TX Buy Board - 2025 - \$355,874 HGAC - \$0 State of Washington - \$0 COSTARS - \$0 Sourcwell - 2022 - \$10,182,666 - 2023 - \$15,502,466 - 2024 - \$12,568,533 - 2025 YTD - \$5,193,933	*

24	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	GSA - 2022 - \$185,946 - 2023- \$0 - 2024- \$0	*
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Table 2B: References/Testimonials

Line Item 25. Supply reference information from three customers who are eligible to be Sourcwell participating entities.

Entity Name *	Contact Name *	Phone Number *	
City of Morristown, TN	Paul Brown	423-736-9932	*
City of Cleveland, OH	Jeff Brown	216-420-8178	*
City of Cleveland Heights, OH	Collette Clinkscale	216-691-7300	*
City of Midland, MI	Lance Hopper	989-837-6923	

Table 3: Ability to Sell and Deliver Solutions (150 Points)

Describe your company's capability to meet the needs of Sourcwell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *	
26	Sales force.	Please see all supporting documentation in "Marketing" Section in folder labeled Sales and Service Nationwide	*
27	Describe the network of Authorized Sellers who will deliver Solutions, including dealers, distributors, resellers, and other distribution methods.	Please see all supporting documentation "Global Dealers 2025 - Sourcwell" in the attached folder labeled Sales and Service Nationwide	*
28	Service force.	Please see all supporting documentation "Service Coverage - 2025" in the attached folder labeled Sales and Service Nationwide	*
29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	Global will utilize a Business- Government order process. 1. Customer will communicate with Global Environmental Products, Inc OR their local Dealer regarding Sourcwell Contract Purchasing 2. If the customer is already a Sourcwell member, Global or the local Dealer will proceed a. If the customer is not already a member, we will assist the agency with becoming a member 3. The local Dealer will assist with specifications and pricing, with exception to Global Direct accounts such as New York, Caltrans, etc., in which case Global will assist with providing this information 4. Final quotation will be generated and submitted to the Local Public Agency, including freight to the end user 5. The end user accepts the quotation and moves forward with issuing a Purchase Order to either their Local Dealer or directly to Global Environmental Products, Inc 6. If Purchase order was received by the local Dealer, they in turn issue a Purchase order to Global Environmental Products, Inc. 7. Machine will be built and delivered to end user. 8. If Dealer receives PO, they will submit a copy of their Dealer to End User invoice to Global Environmental Products, Inc. 9. Global adds the purchase to their quarterly report. Global makes all quarterly report payments to Sourcwell regardless of if the PO was received by the local Dealer or by Global Environmental Products, Inc.	*

30	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	Please see attached "Distributor Policies and Procedures" Booklet, attached within our "Warranty" folder: GEP views excellent customer service as a most critical component of the manufacturer/dealer/customer relationship. GEP believes strongly that a good product will sell itself the first time, but excellent customer service is what leads to repeat business and growth. Upon the initial sale of a Global street sweeper we thank the customer for the opportunity to meet their street cleaning needs. Part of that opportunity is the ability at that point to prove that our customer service is second to none. The primary contacts for customer service are our partners on the dealership level. The four (4) Regional Sales Managers (RSM) at GEP work closely on a continuous basis to educate our dealers on all aspects of Global street sweepers. This training is done at national meetings, regional meetings and through personal visits that occur throughout the year, on site at our dealer's locations. The GEP RSMs assist dealers with demonstrating equipment to the customer, listening to the customer's needs and assisting with specification review to ensure the customer is buying the proper equipment to best suit the applications. From there the RSMs work to build budget numbers if necessary or a formal quote and walk them through the procurement process. All dealers are required to have their service technicians factory trained with at the GEP factory or at the dealership by a Global factory service technician. Prior to delivery of a GEP street sweeper, dealers go through an extensive Pre Delivery Inspection process that is an integral part of that training. Putting a Global street sweeper in service with the customer involves a full day of mechanics training and a full day of operator training. These training sessions include, but are not limited to: * Pre trip inspection of sweeper * Daily maintenance and adjustments * Weekly maintenance and adjustments * Review of common wear items and schedule of replacement * Review of Preventative Maintenance work and schedule of recommended PMs * Safety procedures for performing work on the sweeper * Safety procedures for operating the street sweepers * Walk around and review of function of all standard and optional features on sweeper * Best sweeping practices * In cab adjustments to ensure optimal sweeping in varying conditions * Debris dumping procedures * Sweeper cleaning * Daily greasing * Additionally, Global now has a youtube channel in place with prerecorded videos for operation of our sweepers, that the customer can access at any time for "refresher" training. - @globalsweeper As often times customer's personnel change over, GEP offers additional training throughout the ownership of the sweeper, free of charge. All GEP dealers are required to stock a recommended quantity and appropriate selection of parts to service the sweepers in their respective territories. GEP offers yearly service schools, organized through our local dealer network, to continue to educate our customer's service technicians. GEP and the dealer offer parts at a discounted price to incentives customers to attend these service schools helping to ensure that they not only have the knowledge to keep their machines running properly, but the components needed. GEP has parts repositories at the factory in California and at the GEP service center in the Bronx, NY. This inventory of spare parts designed to back up the dealer networks stock of parts averages \$9M/ month. GEP has Midwest and West coast Service Technicians available by phone to support the dealer network, or if necessary, the customer directly from 7:00am EST through 6:00pm PST. If an in-person service response is required to repair a customer's sweeper, the goal of every GEP dealer is 24 - 36 hours for both technician and required components to be on site for repair. In rare instances where a customer's sweeper may be in operable for an extended period of time, GEP will work with the local dealer to assist procuring a comparable GEP loaner while repairs are being made. Between dealer demo units, dealer rental units and GEP factory demo units, there are on average 35-40 units across North America to draw upon.
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31	Describe your ability and willingness to provide your products and services to Sourcwell participating entities.	Global will fully serve all of North America, including the USA, Mexico, and Canada, with the assistance of our Dealer Network through this proposed contract. In addition to designing, engineering and manufacturing the most innovative, reliable and affordable street sweepers in North America, GEP sells, services and supports these products directly to house accounts or through our vast dealer network. Through extensive training in sales and service, our dealer network is strategically located and well positioned to make available to any and all Sourcwell participating entities in the United States and Canada the products and services that GEP proudly has to offer. This includes not only our street sweepers, components and parts required to maintain them, but detailed training and education in the procurement of those products and ongoing operator and service training.	*
32	Describe your ability and willingness to provide your products and services to Sourcwell participating entities in Canada.	Global will fully serve all of North America, including the USA, Mexico, and Canada, with the assistance of our Dealer Network through this proposed contract. In addition to designing, engineering and manufacturing the most innovative, reliable and affordable street sweepers in North America, GEP sells, services and supports these products directly to house accounts or through our extensive dealer network. Through extensive training in sales and service, our dealer network is strategically located and well positioned to make available to any and all Sourcwell participating entities in the United States and Canada the products and services that GEP proudly has to offer. This includes our not only our street sweepers and the components and parts required to maintain them, but extensive training and education in the procurement of those products and ongoing operator and service training.	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed agreement.	None	*
34	Identify any account type of Participating Entity which will not have full access to your Solutions if awarded an agreement, and the reasoning for this.	None	*
35	Define any specific requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	None	*
36	Will Proposer extend terms of any awarded master agreement to nonprofit entities?	Yes	*

Table 4: Marketing Plan (100 Points)

Line Item	Question	Response *	
37	Describe your marketing strategy for promoting this opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	Detailed marketing strategy uploaded and in the "Sales and Service Nationwide" folder for your review. Brochures for products and samples in standalone folders within the same general folder.	*
38	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	Also detailed in the attached "Sourcewell Marketing Strategy 2025" Sourcewell Page on www.globalsweeper.com https://globalsweeper.com/about-us/purchasing-contracts/sourcewell-purchasing-contract Will ensure that this type of page is added to the following if awarded: https://rasco.hr/en/products/ https://www.titanleafsolutions.com/	*
39	In your view, what is Sourcewell's role in promoting agreements arising out of this RFP? How will you integrate a Sourcewell-awarded agreement into your sales process?	Sourcewell's role will include ongoing education and support, providing marketing and collateral materials upon request—such as printed brochures and digital assets. In addition, Sourcewell will offer assistance through phone calls and web meetings as needed, including legal support and other program benefits designed to address customer questions and ensure a smooth purchasing experience. Our Sourcewell contract administrator will participate in Global's dealer meetings. Integration of Sourcewell-Awarded Agreement into Sales Process: Global Environmental Products, Inc. will fully integrate the Sourcewell-awarded agreement into our national sales process as a central purchasing vehicle for eligible agencies. Upon award, the Sourcewell contract will be prominently featured in all sales training, customer presentations, and product marketing materials to ensure our sales team and dealer network are well-equipped to promote the benefits of cooperative purchasing. Our sales representatives will educate public sector customers on the value and convenience of procuring through Sourcewell, emphasizing the time and cost savings, compliance benefits, and simplified procurement process. We will also prominently display Sourcewell contract information—including the awarded contract number—on our website, in brochures, proposals, and quotes. In addition, we will work closely with our strategic partners, including Titan Leaf Solutions, and Rasco (Lynx sweepers), to ensure their marketing materials and communications also reference the Sourcewell agreement. This coordinated approach will streamline the purchasing experience for Sourcewell members and expand contract visibility across all product lines we represent. Overall, the Sourcewell contract will serve as a cornerstone of our government sales strategy, enabling us to provide greater value and accessibility to our public sector customers.	*
40	Are your Solutions available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	Global Environmental Products, Inc. has historically focused on direct sales through our national dealer network and traditional procurement channels. While we have not yet been active in formal e-procurement systems, we recognize the growing importance of digital procurement platforms in the public sector and are committed to expanding our capabilities in this area. As part of our ongoing commitment to improving customer access and streamlining the purchasing process, Global plans to pursue active participation in the Buy Sourcewell Marketplace. We view this as a strategic opportunity to better support Sourcewell members by offering our products and services through a centralized, easy-to-navigate e-procurement platform. By integrating into the Buy Sourcewell Marketplace, we aim to make it even easier for governmental and educational customers to browse our offerings, access contract pricing, and initiate purchases in a compliant, transparent manner. We are currently evaluating the necessary steps and resources to ensure a smooth onboarding process and seamless experience for end users. Our future involvement with e-procurement will enhance visibility of our Sourcewell-awarded solutions, improve procurement efficiency for our customers, and support Sourcewell's mission of providing cooperative purchasing options that simplify the buying process.	*

Table 5A: Value-Added Attributes (100 Points, applies to Table 5A and 5B)

Line Item	Question	Response *
41	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcwell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	Global Environmental Products is committed to delivering a comprehensive customer experience that goes far beyond the point of sale. As a standard benefit of purchasing our equipment, we provide full-service support including sales consultations, product comparisons, equipment delivery coordination, start-up assistance, and thorough post-sale training and service follow-up. Our training program is designed to ensure customers are fully equipped to operate and maintain their equipment with confidence. We offer scheduled regional service schools throughout the year, open to all customers and dealer personnel. Additionally, we maintain an open-door training policy at our manufacturing facility in San Bernardino, California, where customers are welcome to attend on-site sessions tailored to their specific equipment and operational needs. All training—whether held regionally or at our factory—is provided at no cost to the customer. Instruction is led by our highly experienced service and parts managers, each with over 30 years of hands-on expertise working with our equipment. These veteran trainers bring invaluable knowledge to each session, covering best practices in operation, preventive maintenance, troubleshooting, and parts support. In addition, Global has a youtube channel - @globalsweeper, that all customers have access to for videos of operator training, product overview, etc. Our goal is to empower every customer with the knowledge and resources needed to maximize uptime, extend the lifecycle of their equipment, and ensure optimal performance in the field.
42	Describe any technological advances that your proposed Solutions offer.	Global Environmental Products continues to lead the street sweeping industry with cutting-edge innovations in electric and alternative fuel technologies. We are redefining what's possible in municipal and public works fleets. Our advanced solutions are engineered to deliver substantial benefits—including significant reductions in fuel consumption, greenhouse gas emissions, and overall carbon footprint. Expanding our leadership in clean technology, Global now offers a purpose-built, electric mechanical intermediate sweeper—a compact yet powerful solution with a 67-inch wide body and a 97-inch sweeping path. This unit is specifically designed for narrow urban corridors, protected bike lanes, and pedestrian pathways. In addition, Global serves as the exclusive North American distributor of the Lynx line of compact sweepers, a versatile range of high-performance machines available in both diesel and full-electric configurations. These compact models are ideally suited for municipalities seeking a smaller footprint without compromising on sweeping power or environmental responsibility. All Global sweepers are purpose-built and designed to be fully integrated systems. Each unit is engineered with a single-engine design, and our chassis are manufactured in-house, allowing us to maintain complete control over production timelines, quality standards, and parts availability. This integrated approach enables us to offer faster deliveries and superior service, unimpeded by third-party chassis supplier delays. Lastly, all Global products are proudly manufactured in the United States and meet Buy American requirements, reinforcing our commitment to domestic manufacturing and compliance with public procurement standards.

43	Describe any “green” initiatives that relate to your company or to your Solutions, and include a list of the certifying agency for each.	Global Environmental Products is committed to sustainability and environmental leadership through the development and deployment of advanced clean-air street sweeping technologies. Our portfolio of eco-conscious solutions reflects our dedication to helping municipalities reduce emissions, improve air quality, and meet their climate goals without compromising performance. Our Green Product Line Includes: Class 7 Full Electric Sweepers: The world's only purpose-built, Class 7 fully electric mechanical and regenerative air street sweepers, designed to deliver zero-emission performance without sacrificing durability or power. Certified by: California Air Resources Board (CARB), U.S. EPA (Zero Emissions Classification), and meets FTA Low/No Emissions eligibility requirements. Class 7 Hydrogen Fuel Cell Sweepers: Designed for extended runtimes and quick refueling, our hydrogen-powered sweepers offer zero-emission operation with the same power and reliability as traditional sweepers. Certified by: California Air Resources Board (CARB) and U.S. EPA under the Advanced Clean Truck regulation. Plug-In Hybrid Class 7 Sweepers: Our hybrid models combine diesel power with electric assist for improved fuel efficiency and reduced emissions, serving as a transitional solution for fleets moving toward full electrification. Certified by: U.S. EPA and CARB (Hybrid Vehicle Certification). Electric Intermediate Sweepers: Compact, maneuverable EV sweepers featuring a 67-inch width and a 97-inch sweeping path, ideal for bike lanes, pedestrian zones, and narrow urban corridors. Certified by: Local clean air regulatory agencies (CARB compliant); eligible under clean fleet funding programs. EV Compact Vacuum Sweepers (Lynx Line): Distributed exclusively in North America by Global, these sweepers are available in both fully electric and diesel options. Their compact size and efficient performance make them ideal for city centers and environmentally sensitive areas. Certified by: CARB, CE (European Conformity), and local clean vehicle incentive programs. Manufacturing Practices & Compliance All Global sweepers are manufactured in the United States, meeting Buy American requirements. Our manufacturing facility incorporates energy-efficient production practices and actively recycles steel, fluids, and other materials to minimize environmental impact. Global participates in local and regional clean fleet and clean transportation partnerships, reinforcing our commitment to reducing emissions across the public sector. Global is proud to support our customers' sustainability initiatives and regulatory compliance goals through proven green technologies and responsible manufacturing. Our commitment to innovation and environmental stewardship positions us as a trusted partner for clean fleet modernization.
44	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the Solutions included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	PM-10 Certification through SCAQMD Cummins CNG engine certification for use in Global sweepers

45	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?	Unique Attributes Offered to Sourcewell Participating Entities: Global Environmental Products proudly meets all Buy American requirements, including Buy American waiver approval by the FAA for our EV sweepers, through our purpose-built equipment, designed and manufactured domestically to ensure quality, compliance, and supply chain reliability. As an industry leader in advanced clean technology, Global offers an unparalleled lineup of Class 7 sweepers featuring cutting-edge full electric (EV), hydrogen fuel cell, and diesel-electric hybrid powertrains. These solutions deliver significant benefits to Sourcewell members, including reduced fuel consumption, lowered greenhouse gas emissions, and a smaller overall carbon footprint—critical factors in today's sustainability-driven procurement environment. We manufacture the world's only purpose built Class 7 full EV mechanical street sweeper, setting the standard for zero-emission performance at a commercial scale. Complementing this is our exclusive 3-wheeled regenerative air sweeper with a tight 12.5-foot turning radius, providing exceptional maneuverability without sacrificing sweeping effectiveness. Global further expands our portfolio with specialized vehicles tailored to emerging and niche applications for Sourcewell members, including: The EV mechanical intermediate sweeper, a compact yet powerful unit measuring 67 inches wide with a 97-inch sweeping path, ideal for urban bike lanes, pedestrian areas, and narrow corridors requiring precise cleaning and low emissions. The Lynx line of compact sweepers, available in both diesel and fully electric models, designed for smaller scale applications such as city centers, campuses, and facilities with space constraints, offering efficient and environmentally friendly performance in a versatile package. Our purpose-built design philosophy ensures that every sweeper we produce integrates a single-engine system with an in-house manufactured chassis. This vertical integration gives us full control over quality and production timelines, enabling quick delivery and superior aftermarket support without delays caused by third-party chassis suppliers. With one of the largest and most diverse product ranges in the industry, Global is uniquely positioned to provide Sourcewell members with comprehensive sweeping solutions that meet a wide variety of operational needs, from large urban fleets to specialized applications. This breadth, combined with our advanced green technologies and domestic manufacturing, makes Global a trusted and forward-thinking partner for public sector organizations nationwide.
46	Describe in detail warranties offered, including if they cover all products, parts, labor, technician travel, and geographic regions covered.	Warranty Coverage Offered by Global Environmental Products, Inc. (all statements attached) Global Environmental Products, Inc. (GEP) provides a comprehensive and structured warranty program to ensure confidence and reliability in its equipment. The warranty program covers a range of products, including mechanical/air and electric sweepers, and applies to original purchasers under specified conditions. 1. Standard Mechanical/Air Sweeper Warranty Coverage Period: 12 months or 1,000 hours from the in-service date, whichever comes first . Coverage Includes: Defects in Materials & Workmanship under normal operating conditions. Repair or Replacement of parts determined defective by GEP at its factory or designated facility. Exclusions: Wear items such as brooms, squeegees, filters, tires, fluids, belts, bulbs, mirrors, and hardware . Optional electrical accessories (e.g., beacons, radios, arrowboards) are only covered for 90 days. Components such as engines, batteries, tires, and electrical systems are covered by their original equipment manufacturers' (OEM) warranties. Labor & Travel: Labor is not included under this warranty document; however, per the Distributor Policy Manual, certified distributors are reimbursed up to 100% of approved labor rates for

		authorized repairs . Technician travel is reimbursed at \$0.73/mile for up to 400 miles round-trip. Miscellaneous travel expenses are not covered . 2. Electric Vehicle (EV) Powertrain and Battery Warranty Effective June 1, 2025 Powertrain Warranty: Coverage Period: 5 years from in-service date. Covers defects in materials and workmanship on GEP's electric powertrain systems . Battery Warranty: Battery packs degrading below 75% capacity within 5 years are replaced to restore at least 75% capacity. Exclusions: Improper use, storage, or maintenance. Any damage from accidents. 3. "Standard Plus" Extended Assurance (Optional Purchase) Coverage for up to 3 years or 3,600 hours from in-service date. Parts-only coverage (no labor or travel). Must be purchased at time of initial order . 4. Parts Warranty Replacement parts purchased from GEP carry: 6 months warranty for standard parts. 90 days warranty for electrical components . Parts replaced under an original equipment warranty continue under the original coverage period. Use of non-GEP parts can void warranty. 5. Geographic Coverage Warranties apply nationwide across all territories served by authorized GEP distributors. Distributors are required to maintain trained personnel, facilities, and inventory to support warranty administration. Field support and factory service are available upon escalation, but typically the first response is managed through certified regional distributors and service representatives . Summary of Coverage <table><tr><td>Item</td><td>Covered</td></tr><tr><td>New Equipment</td><td>Yes – 12 months</td></tr><tr><td>EV Powertrain</td><td>Yes – 5 years</td></tr><tr><td>EV Battery</td><td>Yes – Replacement if below 75% capacity</td></tr><tr><td>Parts</td><td>Yes – 6 months (90 days for electrical)</td></tr><tr><td>Labor</td><td>Yes – Paid at up to 100% of approved rates*</td></tr><tr><td>Technician Travel</td><td>Yes – Up to 400 miles round-trip at \$0.73/mi</td></tr><tr><td>Wear Items</td><td>No</td></tr><tr><td>OEM Components</td><td>Covered by OEM warranties</td></tr><tr><td>Geographic Regions</td><td>Nationwide (U.S. and Canada)</td></tr></table> *Subject to distributor certification and pre-authorization requirements.	Item	Covered	New Equipment	Yes – 12 months	EV Powertrain	Yes – 5 years	EV Battery	Yes – Replacement if below 75% capacity	Parts	Yes – 6 months (90 days for electrical)	Labor	Yes – Paid at up to 100% of approved rates*	Technician Travel	Yes – Up to 400 miles round-trip at \$0.73/mi	Wear Items	No	OEM Components	Covered by OEM warranties	Geographic Regions	Nationwide (U.S. and Canada)	
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Geographic Regions	Nationwide (U.S. and Canada)																						

47	Describe any limitations, restrictions, or other factors that adversely affect warranty coverage, including any coverage for items made by other manufacturers such as chassis.	Limitations, Restrictions, and Other Factors Affecting Warranty Coverage: Global Environmental Products, Inc. (GEP) provides robust warranty coverage across its product lines; however, certain limitations and restrictions apply. These are important to understand in order to properly maintain coverage and manage warranty expectations. 1. Wear Parts and Maintenance-Related Exclusions GEP warranties do not cover components considered wear items or those subject to regular replacement due to usage. Examples include (but are not limited to): Brooms, flaps, squeegees, shoes, filters, belts, bearings, bulbs, fuses, tires, mirrors, hoses, fluids, and similar consumables . Failure to perform required scheduled maintenance can void warranty claims . 2. Damage or Failures Due to Improper Use or Environment Warranty coverage is voided or denied in cases involving: Misuse, abuse, or neglect, including overloading, improper operation, or unauthorized modifications. Accidents or environmental conditions (e.g., corrosive exposure, submersion, or improper storage). Inappropriate treatment of electric vehicles, such as improper charging, operation, or storage, will void both general and battery warranty coverage . 3. Third-Party and OEM Component Limitations Many components used on GEP equipment—such as chassis, engines, transmissions, electrical systems, tires, and batteries—are sourced from other manufacturers and are covered only under the respective OEM warranties. Warranty support for these components must be handled through the local authorized service provider for that OEM. GEP will assist with coordination if issues arise, but does not assume liability for the performance, service delays, or warranty administration of third-party components . Examples: Truck chassis: Covered by truck OEM's warranty. Engines and accessories: Covered by engine manufacturer's warranty. Batteries and electrical: Covered by their respective manufacturers unless part of GEP's EV warranty offering. 4. Unauthorized Repairs or Parts Use Use of non-GEP parts or components not authorized by GEP may void warranty coverage, particularly if their failure leads to consequential damage. Any modifications made without written approval from GEP also void the warranty
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Table 5B: Value-Added Attributes

Line Item	Question	Certification	Offered	Comment	
48	Select any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation and a listing of dealerships, HUB partners or resellers if available. Select all that apply.		☒ Yes ☐ No	Please see detail below:	*
49		Minority Business Enterprise (MBE)	☐ Yes ☒ No	None	*
50		Women Business Enterprise (WBE)	☐ Yes ☒ No	None	*
51		Disabled-Owned Business Enterprise (DOBE)	☐ Yes ☒ No	None	*
52		Veteran-Owned Business Enterprise (VBE)	☒ Yes ☐ No	Dawson Infrastructure Solutions - see attached document in "Table 5b. - Value added attributes" folder	*
53		Service-Disabled Veteran-Owned Business (SDVOB)	☐ Yes ☒ No	None	*
54		Small Business Enterprise (SBE)	☒ Yes ☐ No	Terry Equipment - California - Certification # 2010000 MTech Company - see attached document in "Table 5b. - Value added attributes" folder	*
55		Small Disadvantaged Business (SDB)	☐ Yes ☒ No	None	*
56		Women-Owned Small Business (WOSB)	☐ Yes ☒ No	None	*

Table 6A: Pricing (400 Points, applies to Table 6A and 6B)

Provide detailed pricing information in the questions that follow below.

Line Item	Question	Response *	
57	Describe your payment terms and accepted payment methods.	Payment Terms are Net 30 Accepted Payment Methods: Check, ACH, Wire Transfer, Credit Card	*
58	Describe any leasing or financing options available for use by educational or governmental entities.	A variety of leasing programs are available and are typically offered through the Sourcewell Member's local dealer. These include standard lease options as well as flexible leases with various end-of-term purchase options, such as Fair Market Value (FMV) leases. Rates and terms can be customized to fit each member's specific needs and application. Global Environmental Products and our dealer network work closely with NCL Government Capital and our representative to support these financing solutions.	*
59	Describe any standard transaction documents that you propose to use in connection with an awarded agreement (order forms, terms and conditions, service level agreements, etc.). Upload all template agreements or transaction documents which may be proposed to Participating Entities.	Examples provided in attachment: Quotation Form - Including terms, etc. Warranty Registration Form Order Confirmation Form	*

60	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell participating entities for using this process?	Not at this time	*
61	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	Global Environmental Products, Inc. is offering percentage-based discounts off our list prices. For all equipment included in this RFP, the standard discount is 5% off the list price. On each price sheet, this discount is clearly indicated in a column labeled "Contract Price," positioned next to the "List Price." Each model is presented on its own standalone price sheet for clarity. Please note that freight charges are additional and listed as FOB: Factory location. We consistently source the most competitive freight rates available at the time the unit is ready to ship. The freight cost will never exceed the amount quoted to the Sourcewell Member at the time of the official quotation. Additionally, for this proposal, we have included a third column labeled "CAD Contract Price," which reflects Canadian pricing. This pricing uses a conversion rate of \$1.00 USD to \$1.40 CAD. At the time of quotation, this rate can be adjusted to reflect the current exchange rate, provided it remains within the published ceiling pricing.	*
62	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	For all Global equipment purchased through Sourcewell and its members, a 5% discount is applied to the current list price.	*
63	Describe any quantity or volume discounts or rebate programs that you offer.	Quantity discounts may apply when a large quantity of machines is being purchased at one time. Discount will be discussed on a case by case occurrence	*

64	Propose a method of facilitating “sourced” products or related services, which may be referred to as “open market” items or “non-contracted items”. For example, you may supply such items “at cost” or “at cost plus a percentage,” or you may supply a quote for each such request.	Global Environmental Products, Inc. recognizes that Sourcewell members may occasionally require products or services outside of the standard equipment configuration outlined in our proposal. To support flexibility while maintaining transparency and compliance, Global proposes the following method for facilitating these “sourced” items, commonly referred to as “open market” or “nonstandard options”: 1. At-Cost Pass-Through Model for Sourced Items Global will provide sourced products or services at our actual cost, with no markup, whenever possible. This includes major components such as commercial truck chassis, specialized attachments, or unique customer-specified upgrades that fall outside the standard offering. Example – Commercial Truck Chassis (Pass-Through at Cost) The Global V6I street sweeper model is mounted on a commercial truck chassis, such as Freightliner, Peterbilt, or International platforms. These chassis are sourced directly from the OEM or authorized distributor and provided to the Sourcewell member at cost—with full transparency of the invoice from the supplier. For example, if a Freightliner M2 106 chassis is required for a sweeper unit and Global procures this from an authorized Freightliner dealer at an invoice cost, this same amount is reflected on the quotation and final invoice to the Sourcewell member—no additional markup is applied. This ensures the member receives the most competitive price available, aligned with Sourcewell’s commitment to value and fairness. 2. At-Cost Plus Fixed Percentage (If Applicable) In rare cases where coordination, logistics, or compliance obligations incur additional overhead, Global may propose a minimal cost-plus percentage (typically 5% or less). This only applies when: Additional labor is required to integrate the sourced item into the final equipment. Unique administrative coordination is involved (e.g., import/export compliance or expedited sourcing). Any such markup will be fully disclosed in advance, with justification and cost breakdown provided for member review. 3. Member-Approved Quotation Process Alternatively, for highly specialized nonstandard options or services (e.g., GPS telematics integration, fleet decals, customer-specified paint schemes), Global will provide a detailed quote for each request. This quote will include: A full description of the sourced item or service Supplier cost (invoice available upon request) Any additional integration or labor charges Final pricing for member approval prior to order placement 4. Documentation and Transparency All sourced product pricing is supported by supplier documentation (invoice or quote) and made available to the Sourcewell Member upon request to ensure transparency and purchasing compliance.
65	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	Freight to the Sourcewell Member is not included in this proposal. The Global or the local dealer will provide a separate freight quote to the Sourcewell Member as part of each individual equipment quotation.

66	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	Freight, delivery, and shipping costs are not included in the base pricing of this proposal. However, Global Environmental Products, Inc. has developed a transparent and reliable freight program to ensure Sourcewell participating entities receive competitive delivery pricing. At the time a formal quotation is provided to a Sourcewell Member, a freight charge will be included as a clearly itemized line item on the quote. This freight charge is calculated based on a current estimate provided by a licensed and reputable shipping broker, considering the specific destination, equipment type, and any special handling requirements. Key Elements of Our Freight Program: Upfront Quotation and Transparency Freight charges are fully disclosed in writing at the time the quotation is issued. Each freight estimate is tailored to the individual order and destination to ensure it reflects the most accurate and current shipping costs available. Rate Lock and Cost Protection The quoted freight cost is guaranteed not to increase after the quotation has been issued. If actual shipping costs rise above the quoted estimate due to market fluctuations or fuel surcharges, Global Environmental Products will absorb the additional cost—ensuring the Sourcewell Member pays no more than originally quoted. Broker-Sourced Competitive Rates Global works with a network of independent freight brokers to obtain competitive rates and identify the most efficient and cost-effective shipping options. This approach allows us to secure value for the member while ensuring on-time and damage-free delivery. Delivery Coordination by Local Dealer The local authorized dealer plays an active role in coordinating delivery logistics. They will confirm all shipping details with the Sourcewell Member in advance, including expected delivery windows, off-loading responsibilities, and any required site access instructions.	*
67	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	At the time the quotation is provided to the customer, a freight charge will be included and visible, based upon the estimate provided by the shipping broker at that time. This will be gathered by our local Global Dealer that covers/ supports AK, HI, and Canada. This price will include fees from customs broker, cargo freight, freight to and from the local port, etc. The cost of freight will never exceed the estimate, and if prices increase above what is provided in the quotation, Global will absorb the difference.	*
68	Describe any unique distribution and/or delivery methods or options offered in your proposal.	None	*

69	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed agreement with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing.	Self-Audit and Contract Compliance Program Global Environmental Products, Inc. is committed to full compliance with all terms of the Sourcewell Contract, including proper pricing practices, accurate quarterly sales reporting, and timely remittance of administrative fees. To ensure adherence, Global employs a structured internal self-audit program that incorporates oversight, documentation, and accountability across both our internal team and authorized dealer network. All quotations issued under the Sourcewell contract are reviewed and approved by Global's designated Sourcewell representative prior to being sent to the participating dealer or Sourcewell member. This review ensures: The proper contract pricing (including the 5% discount from list) is applied. Any applicable freight, chassis, or optional equipment costs are transparently included. The pricing aligns with the current Sourcewell contract terms and ceiling pricing. 2. Quarterly Sales Reporting and Verification At the close of each calendar quarter, Global compiles a detailed spreadsheet documenting every unit that was shipped and invoiced during that period. The spreadsheet is constructed by the Sourcewell representative at Global and cross-referenced with documentation provided by the dealer, including purchase orders, end-user information, and warranty registration forms. This process ensures that each sale is properly attributed and reported under the Sourcewell contract. 3. Dealer Collaboration and Record Reconciliation Global engages in direct communication with each local dealer involved in Sourcewell-related transactions to verify the accuracy of the reported data. Together, Global and the dealer review each transaction item-by-item to confirm: The equipment was sold through the Sourcewell contract. The Sourcewell discount and terms were properly applied. Documentation (PO, sale price, and warranty registration) is complete and consistent. This cooperative approach ensures that all Sourcewell-participating entity purchases are accurately recorded and reported. 4. Administrative Fee Remittance Following the audit and review of quarterly sales, Global calculates and remits the appropriate administrative fee to Sourcewell based on verified contract sales. This remittance is submitted on time.	*
70	If you are awarded an agreement, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the agreement.	Global manages unit sales of an estimated 150-200 machines sold annually by our dealer network. This number is easily managed and the number of units sold through the Sourcewell contract is very visible for tracking success with the contract. The trend of our current contract continues to grow and increase annually.	*
71	Provide a proposed Administration Fee payable to Sourcewell. The Fee is in consideration for the support and services provided by Sourcewell. The propose an Administrative Fee will be payable to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. The Administrative Fee will be calculated as a stated percentage, or flat fee as may be applicable, of all completed transactions utilizing this Master Agreement within the preceding Reporting Period defined in the agreement.	Global is proposing a 1.5% administrative fee to be paid to Sourcewell when reporting sales for each quarter	*

Table 6B: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
72	The pricing offered is as good as or better than pricing typically offered through existing cooperative contracts, state contracts, or agencies.	The pricing offered is better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.

Table 7A: Depth and Breadth of Offered Solutions (200 Points, applies to Table 7A and 7B)

Line Item	Question	Response *
73	Provide a detailed description of all the solutions offered, including used solutions if applicable, offered in the proposal.	Global Environmental Products, Inc produces and distributes mechanical, regenerative air, vacuum, and compact sweepers. Global has developed and is producing EV, Hybrid, and Hydrogen Fuel Cell street sweepers. With the exception of a few house accounts, we sell through our dealer network throughout North America. We provide the sales support, service, and spare parts for all products offered. In addition, Global will offer the following through this Sourcewell Contract: sidewalk, bike lane and parking lot sweeping equipment, airport terminal sweeping and cleaning equipment, leaf and debris vacuums for road surface cleaning. Please see all attached located in "Misc Documents" Folder within Additional Uploaded Documents
74	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	For Global Environmental Products, Inc.: Mechanical Broom Street Sweepers (Purpose Built) Regenerative Air Sweepers (Purpose Built) Pure Vacuum Street Sweepers Electric Street Sweepers (Zero Emission) Heavy-Duty Street Sweepers for Urban and Industrial Use Street Sweeper Replacement Parts and Accessories Airport Street Sweepers Bike Lane Street Sweepers Sweeper Maintenance and Technical Support Services For Titan Leaf Solutions: (Distributed by Global Environmental Products, Inc): Trailer-Mounted and Skid-Mounted Vacuum Leaf and Debris Loaders High-Capacity Debris and Leaf Collection Equipment Truck-Mounted Leaf and Debris Vacuum Systems Custom Debris Collection Solutions for Municipal Use Leaf and debris Loader Replacement Parts and Accessories For Rasco Lynx (Distributed by Global Environmental Products, Inc): Compact Vacuum Street Sweepers High-Maneuverability Urban Sweepers Battery-Electric Compact Sweepers Sidewalk and Bike Lane Cleaning Sweepers Compact Sweeper Accessories and Attachments General: 1. Purpose Built Chassis 2. Single Engine 3. Diesel/ Combustion Engine Sweepers 4. Electric Plug-In Sweepers 5. Diesel/ Electric Hybrid Sweepers 6. Hydrogen Fuel Cell Sweepers 7. Compact Sweepers
75	Detail any runway sweeping and cleaning equipment that is FAA compliant (such as Part 139, AC 150/5210 Foreign Object Debris, National Aerospace Standard 412).	N/A

76	Describe any service contract options or extended warranties offered with your proposal.	Service Contract and Extended Warranty Options: Global Environmental Products, Inc. offers an optional "Standard Plus" Extended Warranty program, which provides parts-only coverage for up to three (3) years or 3,600 hours, whichever occurs first, from the original in-service date. This extended assurance must be purchased at the time of the initial equipment order and is quoted on a case-by-case basis. Engine warranties for parts and labor up to 5 years are available for purchase at the pass-through price from the engine manufacturer. While GEP does not offer formal service contracts as part of this proposal, we support our products through: A certified distributor service network Factory-direct technical support Optional operator and maintenance training programs	*
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Table 7B: Depth and Breadth of Offered Solutions

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered *	Comments	
77	Street sweeper	☒ Yes ☐ No	All products manufactured by Global Environmental Products meet this category	*
78	Sidewalk sweeper	☒ Yes ☐ No	Global offers the MP4ev Intermediate EV sweeper, and Rasco "Lynx" compact sweepers models (distributed by Global) to meet this category	*
79	Parking lot sweepers	☒ Yes ☐ No	Global offers the MP4ev Intermediate EV sweeper, the M3 and R3 Air, and Rasco "Lynx" compact sweepers models (distributed by Global) to meet this category	*
80	Runway sweeping and cleaning equipment	☐ Yes ☒ No	Although we sell to airports, our machines are not use on the runways for FOD or high speed sweeping	*
81	Litter, trash, and debris vacuums	☒ Yes ☐ No	Titan Leaf Solutions models (distributed by Global) meet this category for cleaning leaves and debris from road and street surfaces	*
82	Optional equipment, accessories, supplies and replacement or wear parts (complimentary to proposers offering in 77-81 above).	☐ Yes ☒ No	Replacement and wear parts are not offered within this proposal.	*
83	Rental options (complimentary to proposers offering in 77-81 above)	☐ Yes ☒ No	Not offered within this proposal by Global	*

Table 8: Exceptions to Terms, Conditions, or Specifications Form

Line Item 84. NOTICE: To identify any exception, or to request any modification, to Sourcwell standard Master Agreement terms, conditions, or specifications, a Proposer must submit the proposed exception(s) or requested modification(s) via redline in the Master Agreement Template provided in the "Bid Documents" section. Proposer must upload the redline in the "Requested Exceptions" upload field. All exceptions and/or proposed modifications are subject to review and approval by Sourcwell and will not automatically be included in the Master Agreement.

Do you have exceptions or modifications to propose?	Acknowledgement *
	☐ Yes ☒ No

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
 2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
 3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
 4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."
- [Pricing](#) - GLOBAL SOURCEWELL PRICING 6-24-25.zip - Friday June 20, 2025 12:48:31
 - [Financial Strength and Stability](#) - Financial Strength and Stability - Complete.zip - Monday June 16, 2025 10:48:47
 - [Marketing Plan/Samples](#) - Sales and Service Nationwide (Marketing Plan Included).zip - Monday June 23, 2025 06:47:45
 - [WMBE/MBE/SBE or Related Certificates](#) - Table 5b. - Value added attributes.zip - Monday June 16, 2025 10:50:15
 - [Standard Transaction Document Samples](#) - Standard Transaction Documents - Complete.zip - Monday June 16, 2025 10:50:38
 - [Upload Additional Document](#) - Misc Documents and Warranty.zip - Monday June 16, 2025 10:53:49
 - Requested Exceptions (optional)

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT OF COMPLIANCE

I certify that I am an authorized representative of Proposer and have authority to submit the foregoing Proposal:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for award.
3. The Proposer certifies that:
 - (1) The prices in this Proposal have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other Proposer or competitor relating to-
 - (i) Those prices;
 - (ii) The intention to submit an offer; or
 - (iii) The methods or factors used to calculate the prices offered.
 - (2) The prices in this Proposal have not been and will not be knowingly disclosed by the Proposer, directly or indirectly, to any other Proposer or competitor before award unless otherwise required by law; and
 - (3) No attempt has been made or will be made by Proposer to induce any other concern to submit or not to submit a Proposal for the purpose of restricting competition.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest is created when a current or prospective supplier is unable to render impartial service to Sourcewell due to the supplier's: a. creation of evaluation criteria during performance of a prior agreement which potentially influences future competitive opportunities to its favor; b. access to nonpublic and material information that may provide for a competitive advantage in a later procurement competition; c. impaired objectivity in providing advice to Sourcewell.
5. Proposer will provide to Sourcewell Participating Entities Solutions in accordance with the terms, conditions, and scope of a resulting master agreement.
6. The Proposer possesses, or will possess all applicable licenses or certifications necessary to deliver Solutions under any resulting master agreement.
7. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
8. Proposer its employees, agents, and subcontractors are not:
 1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
 2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
 3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☒ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Chad Bormann, Vice President/ Partner, Global Environmental Products, Inc

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the obligations contemplated in the solicitation proposal.

☒ Yes ☐ No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_2_RFP_062425_Street_and_Specialty_Sweepers Tue May 27 2025 04:08 PM	☒	1
Addendum_1_RFP_062425_Street_and_Specialty_Sweepers Thu May 8 2025 04:14 PM	☒	1