



Proposal Evaluation

Public Safety Communications Technology and Hardware Solutions RFP #020625

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		Automated Protection Systems, Inc.	BK Technologies, Inc.	Bluum Submitted	Bosch Security Systems, LLC	BRINC Drones, Inc.	Camvie Services, LLC	Castle Rock Microwave, LLC	Comprod, Inc.	Demlan Solutions	E.F. Johnson Company
Possible Points											
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	37	39		42	38	31	35	36	33	39
Ability to Sell and Deliver Service	150	110	119		119	118	94	110	108	87	123
Marketing Plan	100	78	71		71	73	72	77	66	55	76
Value Added Attributes	100	76	73		75	78	70	75	67	53	80
Depth and Breadth of Offered Equipment, Products, or Services	200	146	147		133	148	143	126	134	105	149
Pricing	400	311	319		324	309	289	289	299	233	311
Total Points	1,000	758	768		764	764	699	712	710	566	778
Rank Order		18	15		16.5	16.5	33	31	32	37	12

		EaseAlert LLC	Eastern Communications Ltd., LLC	Evans Consoles Incorporated	First Arriving IO, Inc.	Frontier Computer Corp.	HMD Global OYJ	Icom America, Inc.	Incident Communication Solutions	InterTalk Critical Information Systems	IP Access International, LLC
Possible Points											
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	37	41	43	33	31	31	42	34	38	44
Ability to Sell and Deliver Service	150	109	111	122	110	114	88	120	113	115	127
Marketing Plan	100	72	76	78	75	71	60	78	78	78	88
Value Added Attributes	100	75	74	78	91	72	67	79	79	78	81
Depth and Breadth of Offered Equipment, Products, or Services	200	134	158	124	120	133	123	165	161	125	154
Pricing	400	306	313	305	288	298	235	330	324	301	326
Total Points	1,000	733	773	750	717	719	604	814	789	735	820
Rank Order		25	14	20	29	28	35	2.5	10	23	1

Initials:

DS
SD

DS
CJ

Initial
MV

Initial
MC

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Possible Points		JVCKENWOOD USA Corporation	Kapu Solutions	L3Harris Technologies, Inc.	Mobile Communications	Motorola Solutions, Inc.	OMNIWARN, LLC	Paladin Drones, Inc.	Procomm Systems, Inc.	PURVIS Systems, Incorporated	RadioMobile, Inc.
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	43	36	45	36	43	37	34		44	40
Ability to Sell and Deliver Service	150	115	101	130	112	131	110	110		128	115
Marketing Plan	100	64	69	81	72	81	65	74		85	84
Value Added Attributes	100	75	71	83	71	84	69	68		81	78
Depth and Breadth of Offered Equipment, Products, or Services	200	132	135	151	138	156	138	134		143	160
Pricing	400	314	303	315	253	305	330	303		330	328
Total Points	1,000	743	715	805	682	800	749	723		811	805
Rank Order		22	30	6.5	34	9	21	27		4.5	6.5

Possible Points		Rescue 42, Inc.	Rountree Towers, Inc.	Skydio, Inc.	Tait North America, Inc.	TD SYNnex Corporation	Tessco Incorporated	Trilogy Nextgen	Westnet, Inc.	Zetron, Inc.
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	41	35	40	41	40	39	36	41	41
Ability to Sell and Deliver Service	150	118	104	120	123	125	121	110	121	126
Marketing Plan	100	77	72	75	81	79	79	84	86	83
Value Added Attributes	100	79	65	78	83	75	79	78	83	82
Depth and Breadth of Offered Equipment, Products, or Services	200	145	126	125	148	156	165	140	156	155
Pricing	400	325	200	289	325	260	294	308	327	324
Total Points	1,000	785	602	727	801	735	777	756	814	811
Rank Order		11	36	26	8	24	13	19	2.5	4.5

DocuSigned by:

Scott Dobereiner

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Scott Dobereiner, CPPO, NIGP-CPP, Procurement Analyst II

DocuSigned by:

Carol Jackson

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Carol Jackson, MA, Senior Procurement Analyst

Signed by:

Mari Vielma

7F7AAC327BE54B6...

Mari Vielma, Procurement Analyst II

Signed by:

Neva Crawford

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Neva Crawford, Procurement Analyst