

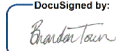


## Proposal Evaluation

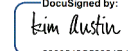
### Open Air Structures and Accessory or Utility Buildings with Related Equipment and Services RFP #012621

Possible Points		Americana Building Products Inc	Classic Recreation Systems Inc.	CORT Business Services	Green Flush Technologies LLC	Icon Shelter Systems, Inc.	PorterCorp	Romtec, Inc.	TLMV Inc dba American Fence Company
Conformance to Terms/ Conditions to Include Documentation	50	42	21	30	38	42	45	38	35
Pricing	400	303	245	191	266	308	346	313	293
Financial, Industry and Marketplace Successes	75	60	36	56	59	62	66	58	49
Bidder's Ability to Sell/ Service Contract Nationally	100	75	44	56	60	77	85	68	59
Bidder's Marketing Plan	50	40	22	30	36	44	45	40	33
Value Added Attributes	75	58	13	46	60	63	64	48	46
Warranty Coverages and Information	50	43	34	28	40	42	45	39	39
Selection and Variety of Products and Services Offered	200	165	153	114	144	170	165	162	146
<b>Total Points</b>	<b>1,000</b>	<b>786</b>	<b>568</b>	<b>551</b>	<b>703</b>	<b>808</b>	<b>861</b>	<b>766</b>	<b>700</b>
<b>Rank Order</b>		<b>3</b>	<b>7</b>	<b>8</b>	<b>5</b>	<b>2</b>	<b>1</b>	<b>4</b>	<b>6</b>

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