



**Proposal Evaluation  
Furniture Solutions with Related Services RFP #051123**

Possible Points		9to5 Seating, LLC	Agati, Inc.	ALLSEATING CORPORATION	AmTab Manufacturing Corporation	Appalachian University Systems	Arconas Corporation	Artopex, Inc.	Capitol Seating	Commercial Furniture Group Inc	CORT Business Services Corporation	Demco, Inc.	DSI Industries, Inc.	Ecologic Industries, LLC	Evans Consoles, Incorporated	Fellowes, Inc.
Conformance to RFP Requirements	50	39	38	42	41	35	37	36	33	36	42	40	40	39	41	42
Pricing	400	306	340	311	320	260	261	253	279	278	316	309	310	333	318	321
Financial Viability and Marketplace Success	75	60	62	64	62	51	57	55	53	54	67	61	65	59	61	66
Ability to Sell and Deliver Service	100	72	66	85	81	72	66	61	62	64	83	71	81	69	76	87
Marketing Plan	50	40	34	42	40	33	34	35	28	28	42	37	39	38	36	42
Value Added Attributes	75	61	60	66	62	51	58	56	49	50	60	55	59	60	62	65
Warranty	50	41	39	42	42	40	40	41	39	38	41	40	40	40	42	41
Depth and Breadth of Offered Equipment, Products, or Services	200	133	160	146	163	156	154	166	148	140	169	166	166	160	146	164
Total Points	1,000	752	799	798	811	698	707	703	691	688	820	779	800	798	782	828
Rank Order		26	17	18.5	12	36	34	35	38.5	40	9	21.5	15	18.5	20	7

Possible Points		Forms and Surfaces, Inc.	Global Industries, Inc.	Haworth, Inc.	Hertz Furniture Systems, LLC	Humanscale Corporation	Krueger International, Inc.	Lakeshore Learning Materials	Learning Environments, LLC	Lesro Industries, Inc.	MeTEOR Education, LLC	National Business Furniture, LLC	NDI Office Furniture, LLC	Norix Group, Inc.	NPS Public Furniture Corp.	OFS Brands, Inc.
Conformance to RFP Requirements	50	39	38	43	41	42	43	42	33	36	39	37	31	38	38	43
Pricing	400	306	316	331	313	311	323	320	225	300	283	280	261	305	315	313
Financial Viability and Marketplace Success	75	60	56	67	61	65	67	66	49	55	58	63	45	57	60	64
Ability to Sell and Deliver Service	100	69	82	86	76	83	85	83	56	65	67	73	52	69	71	87
Marketing Plan	50	36	37	43	40	40	42	40	29	33	37	35	27	26	36	41
Value Added Attributes	75	61	63	68	63	62	65	63	53	53	61	55	37	57	60	66
Warranty	50	39	39	42	39	41	42	41	33	38	38	38	34	40	41	41
Depth and Breadth of Offered Equipment, Products, or Services	200	141	169	171	169	156	175	161	158	150	173	165	149	155	158	178
Total Points	1,000	751	800	851	802	800	842	816	636	730	756	746	636	747	779	833
Rank Order		27	15	1	13	15	4	11	42.5	31	25	29	42.5	28	21.5	5

Possible Points		Orbus, LLC	Palmer Hamilton, LLC	Paragon Furniture, Inc.	Pineapple Contracts, Inc.	Primeway, Inc.	School's In, LLC	Sedia Systems, Inc.	SICO America, Inc.	Smiota, Inc.	Staples Contract & Commercial, LLC	Steelcase, Inc.	Teknion	Transformations by Wieland, Inc.	VARI Sales Corporation	
Conformance to RFP Requirements	50	37	42	40	30	39	35	39	41		42	44	42	38	40	
Pricing	400	259	329	295	305	295	291	306	333		316	314	309	298	308	
Financial Viability and Marketplace Success	75	53	66	53	51	51	58	59	64		59	69	66	55	55	
Ability to Sell and Deliver Service	100	75	84	62	56	61	59	74	84		80	88	81	66	77	
Marketing Plan	50	40	44	35	25	31	29	38	42		42	42	41	28	39	
Value Added Attributes	75	61	66	57	48	53	36	67	64		67	68	67	62	59	
Warranty	50	40	41	40	26	36	29	40	42		41	43	42	40	39	
Depth and Breadth of Offered Equipment, Products, or Services	200	120	174	145	156	144	154	144	149		183	181	175	154	161	
Total Points	1,000	685	846	727	697	710	691	760	819		830	849	823	741	778	
Rank Order		41	3	32	37	33	38.5	24	10		6	38.5	2	8	30	23

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