




Proposal Evaluation Fabric Structures with Related Materials and Services RFP #071223

Possible Points		Accu Steel, Inc.	Acela, Inc.	Air Structures American Technologies, Inc.	Atlas Greenhouse, LLC	Britespan Building Systems, Inc.	Calhoun Super Structures, LTD	Clearspan Fabric Structures International, Inc.	Hawkeye Steel Products, Inc.
Conformance to RFP Requirements	50	42	33	42	42	45	43	43	42
Pricing	400	335	306	320	330	343	335	339	319
Financial Viability and Marketplace Success	75	61	55	62	61	67	61	63	61
Ability to Sell and Deliver Service	100	79	66	73	74	79	76	76	78
Marketing Plan	50	43	40	42	43	46	43	43	43
Value Added Attributes	75	62	52	60	58	65	59	62	62
Warranty	50	45	41	42	41	42	43	44	42
Depth and Breadth of Offered Equipment, Products, or Services	200	166	90	146	149	167	164	176	167
Total Points	1,000	833	683	787	798	854	824	846	814
Rank Order		3	12	8	7	1	4	2	6

Possible Points		Legacy Building Solutions	Orbus, LLC	PorterCorp	Rubb Building Systems	Shade 'N Net of Arizona, Inc.	Shade Systems, Inc.	Yeadon Fabric Domes, LLC
Conformance to RFP Requirements	50	40	33		40			44
Pricing	400	239	313		301			336
Financial Viability and Marketplace Success	75	60	52		62			59
Ability to Sell and Deliver Service	100	74	73		76			78
Marketing Plan	50	42	41		36			43
Value Added Attributes	75	59	58		57			57
Warranty	50	43	37		39			42
Depth and Breadth of Offered Equipment, Products, or Services	200	163	90		169			156
Total Points	1,000	720	697		780			815
Rank Order		10	11		9			5

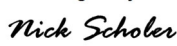
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 Kim Austin, MBA, CPPB, NIGP-CPP, Procurement Supervisor

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 Carol Jackson, Procurement Analyst

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 Craig West, Procurement Analyst

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 Nick Scholer, Procurement Analyst