



**Proposal Evaluation  
Wastewater Management Sustainable Solutions  
CAN-2023-019**

|  |           | Technologies<br>Ecofixe | Acti-Zyme<br>Products | Current Water<br>Technologies | Hydrasurvey |
|--|-----------|-------------------------|-----------------------|-------------------------------|-------------|
| Labelled Electronic Submission                               | Pass/Fail | Pass                    | Pass                  | Pass                          | Pass        |
| Proposal Format and Content                                  | Pass/Fail | Pass                    | Pass                  | Pass                          | Pass        |
| Authorized Signature   | Pass/Fail | Pass                    | Pass                  | Pass                          | Pass        |
| Proof of Insurance - 5M                                      | Pass/Fail | Pass                    | Pass                  | Pass                          | Pass        |
| Workers Compensation Clearance Certificate                   | Pass/Fail | Pass                    | Pass                  | Pass                          | Pass        |
|  |           |                         |                       |                               |             |
| Part A - Corporate Overview (120)                            |           |                         |                       |                               |             |
| Corporate Overview   | 40        | 25                      | 40                    | 35                            | 30          |
| Environmental, Social, and Governance Overview               | 50        | 50                      | 50                    | 25                            | 25          |
| Financial Strength & Legal Actions                           | 30        | 30                      | 30                    | 30                            | 30          |
|  |           |                         |                       |                               |             |
| Part B - Experience & Qualifications (100)                   |           |                         |                       |                               |             |
| Proponent Experience   | 50        | 35                      | 50                    | 20                            | 40          |
| Personnel  | 30        | 30                      | 25                    | 25                            | 20          |
| Workplace Certifications                                     | 20        | 10                      | 10                    | 10                            | 20          |
|  |           |                         |                       |                               |             |
| Part C - Goods/Services Description (630)                    |           |                         |                       |                               |             |
| Functional Requirement - Range of Products                   | 50        | 35                      | 50                    | 10                            | 10          |
| Functional Requirement - Pricing & Discounts                 | 250       | 250                     | 200                   | 200                           | 200         |
| Functional Requirement - Administrative Fee                  | 20        | 12                      | 10                    | 10                            | 20          |
| Functional Requirement - Solution Effectiveness & References | 200       | 200                     | 180                   | 200                           | 120         |
| Functional Requirement - Industry Service Capabilities       | 80        | 55                      | 65                    | 50                            | 65          |
| Technical Requirements - Electronic Billing Considerations   | 30        | 30                      | 30                    | 30                            | 30          |
|  |           |                         |                       |                               |             |
| Part D - Approach & Marketing Plan (150)                     |           |                         |                       |                               |             |
| Proposed Approach  | 50        | 45                      | 45                    | 45                            | 45          |
| Proposed Marketing Plan                                      | 100       | 95                      | 90                    | 95                            | 90          |
|  |           |                         |                       |                               |             |
| <b>Total Points /1000</b>                                    |           | <b>902</b>              | <b>875</b>            | <b>785</b>                    | <b>745</b>  |