



**Proposal Evaluation
Unified Communication and Contact Center Solutions RFP #120122**

Possible Points		Acta Solutions Inc.	Alliance Technology Group LLC	Aum tech Inc	Avaya Inc.	Beanfield Metroconnect Inc	ClassTag Inc	Compunetix, Inc.	CONNEX Telecommunications Inc
Conformance to RFP Requirements	50	36	38	38	44	38	35	40	36
Pricing	400	301	320	279	325	311	273	316	316
Financial Viability and Marketplace Success	75	48	58	52	65	57	50	56	56
Ability to Sell and Deliver Service	100	58	75	68	87	70	61	74	70
Marketing Plan	50	31	38	31	43	37	34	39	34
Value Added Attributes	75	57	61	62	65	58	44	56	55
Warranty	50	32	38	36	41	38	25	39	30
Depth and breadth of Offered Equipment, Products, or Services	200	133	171	165	178	158	128	171	159
Total Points	1,000	696	799	731	848	767	650	791	756
Rank Order		24	7	19	2	12	30	10	15

Possible Points		Consolidated Communications	Dals, Inc	Distributel Communications Limited (DBA ThinkTel)	G12 Communications, LLC	Giola P Ambrette, Inc.	GoTo Communications, Inc.	Granite Telecommunications LLC	Integrity Networks
Conformance to RFP Requirements	50	40	38	38	38	41	36	36	37
Pricing	400	321	265	314	303	330	321	288	245
Financial Viability and Marketplace Success	75	61	54	60	55	55	56	56	56
Ability to Sell and Deliver Service	100	74	73	71	67	74	76	67	71
Marketing Plan	50	39	36	34	42	41	37	42	35
Value Added Attributes	75	59	47	52	56	62	55	54	51
Warranty	50	36	38	39	37	41	40	36	38
Depth and breadth of Offered Equipment, Products, or Services	200	162	125	168	153	174	171	158	129
Total Points	1,000	792	676	776	751	818	792	730	662
Rank Order		8.5	26	11	17	5	8.5	20	28.5

Possible Points		Intrado Interactive Services Corporation	Kyndryl, Inc.	Linea Partners Ltd	Mitel Business Systems, Inc.	Netagen Communication Technologies Inc.	Nextiva	PCS Incorporated	Presidio
Conformance to RFP Requirements	50	37	39	36	43	40	38	36	40
Pricing	400	301	303	258	354	303	265	299	328
Financial Viability and Marketplace Success	75	56	64	51	65	54	54	51	64
Ability to Sell and Deliver Service	100	68	80	62	87	72	71	67	83
Marketing Plan	50	40	41	38	44	35	36	34	42
Value Added Attributes	75	54	60	54	66	57	52	60	63
Warranty	50	37	36	39	43	40	36	37	40
Depth and breadth of Offered Equipment, Products, or Services	200	130	178	133	179	162	164	150	175
Total Points	1,000	723	801	671	881	763	716	734	835
Rank Order		21	6	27	1	13	22	18	4

Possible Points		RingCentral Inc.	S&I Integrated Systems LLC.	SIGNIA	SMART IT PROS INC	Swissphone LLC	Talkdesk, Inc.	Telecom Metric Inc.	Vonage Business Inc.
Conformance to RFP Requirements	50	41	39	29	30	39	38	35	33
Pricing	400	344	236	230	260	304	308	270	288
Financial Viability and Marketplace Success	75	63	53	45	38	59	47	50	53
Ability to Sell and Deliver Service	100	81	62	60	62	75	71	60	62
Marketing Plan	50	42	38	28	24	39	36	38	25
Value Added Attributes	75	59	57	46	59	61	59	49	51
Warranty	50	39	41	23	28	38	39	36	36
Depth and breadth of Offered Equipment, Products, or Services	200	174	136	120	144	144	157	140	164
Total Points	1,000	843	662	581	631	759	755	678	712
Rank Order		3	28.5	32	31	14	16	25	23

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