



Proposal Evaluation  
Law Enforcement Equipment RFP #090122

		911 Supply & Adventure	All Traffic Solutions	Applied Concepts, Inc.	Arkansas Public Safety	Atlantic Diving Supply	Clyde Armory	Courage Tactical, LLC	D.P. Associates	Dasco Storage Solutions	Digital Ally, Inc.	Field Forensics, Inc.	General Body Mfg	Getac, Inc.	Kiesler Police Supply, Inc.	
Possible Points																
Conformance to Terms/ Conditions to Include Documentation	50	41	41	38		41	31	23		36	36	38	38	42	36	36
Pricing	400	328	348	355		313	289	103		289	136	308	250	320	321	321
Financial, Industry and Marketplace Successes	75	60	59	54		59	50	19		54	54	53	55	61	53	53
Bidder's Ability to Sell and Service	100	76	82	78		80	61	35		68	73	74	67	81	65	65
Bidder's Marketing Plan	50	39	43	37		40	8	3		33	35	34	34	42	32	32
Value Added Attributes	75	57	60	55		63	13	9		47	57	57	56	62	45	45
Warranty Coverages and Information	50	41	43	40		42	32	21		43	39	35	38	43	34	34
Selection and Variety of Products and Services Offered	200	158	144	146		166	135	93		131	120	151	128	139	146	146
Total Points	1,000	800	820	753		804	619	366		681	550	753	666	750	736	736
Rank Order		4.4	4	12.3		3	26	22		16	21	12.1	11	7	10	10

		L.N. Curtis & Sons	Learning Environments	LenLock, Inc	Municipal Emergency s	NICE Systems, Inc.	NP Aerospace (Canada)	Panasonic Corporation NA	Proforce Marketing, Inc.	STARCHASE, LLC	Sloan Security Group	Unifire, Inc.	W.W. Grainger	Whelen Engineering	
Possible Points															
Conformance to Terms/ Conditions to Include Documentation	50	41			40	42		41	36	39	39	37	44	40	
Pricing	400	313			318	298		324	231	324	223	302	324	315	
Financial, Industry and Marketplace Successes	75	63			62	62		63	54	52	58	58	68	58	
Bidder's Ability to Sell and Service	100	76			80	80		83	63	72	73	73	91	79	
Bidder's Marketing Plan	50	40			36	43		43	33	38	37	37	43	39	
Value Added Attributes	75	54			55	60		61	48	56	56	48	69	60	
Warranty Coverages and Information	50	39			41	41		43	33	41	40	33	43	41	
Selection and Variety of Products and Services Offered	200	163			168	133		134	148	140	115	149	174	149	
Total Points	1,000	789			800	757		792	646	782	641	737	856	781	
Rank Order		8			4.5	11		6	16	16	19	14	3	9	

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