


Exhibit A – Combined Proposal Evaluation Scoring

 Evaluation Summary Ground Engagement Tools with Related Accessories CAN-2022-016				
	Available Points	Finning	Valley Blades Ltd.	DionCO
Labelled Electronic Submission	Pass/Fail	Pass	Pass	Pass
Proposal Format and Content	Pass/Fail	Pass	Pass	Pass
Authorized Signature	Pass/Fail	Pass	Pass	Pass
Proof of Insurance - 5M	Pass/Fail	Pass	Pass	Pass
Workers Compensation Clearance Certificate	Pass/Fail	Pass	Pass	Pass
Part A - Corporate Overview (120)				
Corporate Overview	40	40	40	40
Environmental, Social, and Governance Overview	50	50	25	25
Financial Strength & Legal Actions	30	30	30	30
Part B - Experience & Qualifications (100)				
Proponent Experience	50	50	48	48
Personnel	30	30	25	30
Workplace Certifications	20	20	20	20
Part C - Goods/Services Description (630)				
Functional Requirement - Range of Products	50	50	50	50
Functional Requirement - Pricing & Discounts	300	300	270	250
Functional Requirement - Administrative Fee	20	10	20	20
Functional Requirement - Product Delivery & Manufactured Quality	150	140	125	125
Functional Requirement - Product Availability	80	65	75	75
Technical Requirements - Electronic Billing Considerations	30	30	20	20
Part D - Approach & Marketing Plan (150)				
Proposed Approach	50	45	30	30
Proposed Marketing Plan	100	95	80	80
Total Points /1000		955	858	843