

**Proposal Evaluation
Paint with Related Supplies, Equipment, and Services RFP #121219**



Possible Points	Benjamin Moore	Cloverdale Paint, Inc.	Ennis Flint, Inc.	Graco, Inc.	Mathusek, Incorporated	Mercury Paint Corporation	PPG Architectural Finishes, Inc.	Sabelhaus West, Inc.	Sightline, Inc.	The Sherwin-Williams Company	
Conformance to RFP Requirements	50	37	42	-	35	38	33	43	40	-	44
Pricing	400	340	311	-	292	285	324	356	274	-	344
Marketplace Success	75	63	55	-	58	60	61	66	57	-	69
Ability to Sell and Deliver Service	100	84	76	-	81	54	73	89	46	-	90
Marketing Plan	50	39	35	-	35	43	38	43	37	-	41
Value Added Attributes	75	63	60	-	57	59	60	65	55	-	67
Warranty	50	42	41	-	38	41	42	42	40	-	41
Depth and Breadth of Offered Equipment, Products, or Services	200	157	174	-	113	98	153	185	119	-	190
Total Points	1000	825	794	-	709	678	784	889	668	-	886
Rank Order		3	4	9.5	6	7	5	1	8	9.5	2

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