

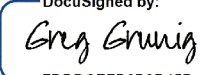


Proposal Evaluation

Public Safety Training and Simulation Equipment and Technology RFP #011822

Possible Points		Atlantic Diving Supply, Inc.	CAE Healthcare	Doron Precision Systems, Inc.	Excel Driver Services, LLC dba Sim-Tech	FAAC, Incorporated	Fire Facilities, Inc.	Fireblast Global	Jahnke & Sons Construction, Inc. dba WHP Trainingtowers	JHB Group, Inc.
		Conformance to RFP Requirements	50	42	41	39	36	39	40	34
Pricing	400	308	306	313	270	273	278	316	348	339
Financial Viability and Marketplace Success	75	63	65	66	51	63	65	56	58	60
Ability to Sell and Deliver Service	100	84	85	79	67	73	72	59	78	71
Marketing Plan	50	38	40	36	35	38	43	35	40	40
Value Added Attributes	75	62	61	55	54	53	54	54	61	63
Warranty	50	41	40	41	40	42	41	39	42	38
Depth and Breadth of Offered Equipment, Products, or Services	200	159	168	160	152	173	148	146	156	154
Total Points	1,000	797	806	789	705	754	741	739	824	806
Rank Order		7	3.5	8.5	16	11	12	14	1	3.5

Possible Points		Laerdal Medical Corporation	Lexipol, LLC	LION First Responder PPE, Inc.	Pocket Nurse Enterprises, Inc.	PowerDMS, Inc.	TargetSolutions Learning, LLC dba Vector Solutions	TSG Industries, LLC	Virage Simulation, Inc.	W.S. Darley & Co.
		Conformance to RFP Requirements	50	41	40	40	38		37	24
Pricing	400	319	326	308	313		288	233	310	265
Financial Viability and Marketplace Success	75	67	55	60	64		55	40	61	67
Ability to Sell and Deliver Service	100	83	71	81	72		77	59	78	67
Marketing Plan	50	39	43	38	40		39	31	43	38
Value Added Attributes	75	58	59	58	58		55	34	66	52
Warranty	50	42	42	42	39		39	36	42	39
Depth and Breadth of Offered Equipment, Products, or Services	200	165	166	162	154		150	128	162	156
Total Points	1,000	814	802	789	778		740	585	805	722
Rank Order		2	6	8.5	10		13	17	5	15

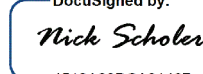
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 Greg Grunig, Procurement Lead Analyst

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 Carol Jackson, Procurement Analyst

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 Craig West, Procurement Analyst

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 Nick Scholer, Procurement Analyst