





**Proposal Evaluation
School Buses with Related Accessories, Supplies, Parts, and Services
RFP #063020**


	Possible Points	Blue Bird Body Co	Collins Bus Corp	IC Bus	Lion Buses	Thomas Built Bus
Conformance to RFP Requirements	50	43	33	43	41	42
Pricing	400	313	286	310	328	294
Financial Viability and Marketplace Success	75	67	63	69	59	68
Ability to Sell and Deliver Service	100	76	72	89	78	87
Marketing Plan	50	40	31	42	41	38
Value Added Attributes	75	68	54	66	67	60
Warranty	50	42	40	43	44	42
Depth and Breadth of Offered Equipment, Products, or Services	200	175	148	168	156	164
Total Points	1,000	824	727	830	814	795
Rank Order		2	5	1	3	4

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