



**Proposal Evaluation**  
**Public Utility Equipment with Related Accessories and Supplies RFP #110421**

Possible Points	Altec Industries, Inc.	Computrol Fuel Systems Inc.	CTOS Canada Ltd.	Custom Truck One Source, L.P.	DuCo, LLC (Elliott Equipment Company)	Morooka USA, LLC (Dominion Equipment Parts)	Terex Utilities	The Charles Machine Works, Inc.	Time Manufacturing Company	Vermeer Corporation	
<b>Conformance to Terms/ Conditions to Include Documentation</b>	50	44	-	34	43	44	37	41	45	41	44
<b>Pricing</b>	400	348	-	241	301	336	246	340	344	332	338
<b>Financial, Industry and Marketplace Successes</b>	75	65	-	50	61	61	54	64	62	56	63
<b>Bidder's Ability to Sell/ Service Contract Nationally</b>	100	83	-	65	83	81	74	80	86	78	86
<b>Bidder's Marketing Plan</b>	50	43	-	32	39	42	37	36	43	42	42
<b>Value Added Attributes</b>	75	67	-	46	60	61	55	63	62	65	64
<b>Warranty Coverages and Information</b>	50	45	-	37	43	44	42	43	43	42	44
<b>Depth and Breadth of Offered Equipment, Products, or Services</b>	200	183	-	152	174	160	118	172	172	170	170
<b>Total Points</b>	1,000	878	0	657	804	829	663	839	857	826	851
<b>Rank Order</b>		1	10	9	7	6	8	4	2	5	3

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