

Exhibit A – Combined Proposal Evaluations

				Proposal Evaluation								
→ RMA TRADE												
— AIV\N				Office Supply Program								
TRADE				RMA-2020-001								
		Acme Visible	Burke	Busch Systems	Contemporary Office Interiors	Global	Grand and Toy	Hamster	HBI Office Plus	Spicers	<u>Staples</u>	Supreme Bas
Labelled Electronic Submission	Available Points		FAIL	Pass	Pass	Pass		_		FAIL	Pass	Pass
Proposal Format and Content	Pass/Fail Pass/Fail	FAIL		Pass		Pass	FAIL	Pass Pass	FAIL		Pass	Pass
	Pass/Fail	FAIL	Pass Pass	Pass	Pass	Pass	FAIL	Pass	FAIL	Pass Pass	Pass	
Authorized Signature Proof of Insurance	Pass/Fail Pass/Fail	Pass Pass	Pass	Pass		Pass		Pass	Pass	Pass	Pass	Pass Pass
Workers Compensation Clearance Certificate	Pass/Fail	Pass	Pass	Pass		Pass		Pass	FAIL	Pass	Pass	Pass
Workers Compensation Clearance Certificate Documents of Authority	Pass/Fail Pass/Fail	Pass	FAIL	Pass		Pass	Pass	Pass	Pass	Pass	Pass	FAIL
Documents of Authority	Pass/Fall	FAIL	FAIL	Pass	Pass	Pass	Pass	Fall	Pass	PAIL	Pass	PAIL
Part A - Corporate Overview (40)												
Corporate Overview	20			17.4	18	17		<u> </u>	1	_	2	1
Legal Actions	20			1/.5							1	
egai Actions	20			- 10	12	12						9
Part B - Experience & Qualifications (90)												
Proponent Experience	50			30							4	5
Personnel	20			6.4	11.8	14.4					1	8
Workplace Safety	20			1	16.4	17					1	7
Part C - Goods/Services Description (570)												
Functional Requirement - Range of Products	50				13	22					4.	2
unctional Requirement - Pricing & Discounts	300			95	168	109					18	3
1. Same as offered individual entity	0											
2. Same as offered to GPO's, co-operative procurement organizations	10				10	10						
3. Better than offered to GPO's, co-operative procurement organizations	50			50	i						51	0
unctional Requirement - Administrative Fee	10				5.2						8.4	4
unctional Requirement - Product Delivery & Shipping Considerations	120			47							11:	2
functional Requirement - Product Availability	30			21	. 20	19					2:	9
Technical Requirements - Electronic Billing Considerations	10			9.6	3.4	7.4					1	
art D - Approach & Marketing Plan (200)												
Proposed Approach	50			19							4	
Proposed Marketing Plan	150			50	86	59					113	3
otal Points /900				387.4							715.	
				439	55%	48%					799	6