




Exhibit A – Combined Proposal Evaluations

		Proposal Evaluation Fleet Upfitting and Aftermarket Accessories Program RMA-2020-002				
		Standby	Quest Fabrication	Commercial Truck Equipment Co.	Expertec	Action Car and Truck Accessories
Labelled Electronic Submission	Pass/Fail	Pass	FAIL	Pass	Pass	Pass
Proposal Format and Content	Pass/Fail	Pass	Pass	Pass	Pass	Pass
Authorized Signature	Pass/Fail	Pass	FAIL	Pass	Pass	Pass
Proof of Insurance	Pass/Fail	Pass	FAIL	Pass	Pass	Pass
Workers Compensation Clearance Certificate	Pass/Fail	Pass	Pass	Pass	Pass	Pass
Documents of Authority	Pass/Fail	Pass	Pass	Pass	Pass	Pass
Part A - Corporate Overview (40)						
Corporate Overview	20	15		20	20	19.5
Legal Actions	20	20		16	15	15
Part B - Experience & Qualifications (90)						
Proponent Experience	50	6.75		49	32.5	41.25
Personnel	20	5.75		18	13	18.75
Workplace Safety	20	6.25		15	20	16.25
Part C - Goods/Services Description (570)						
Functional Requirement - Range of Products	100	48.75		83	81.25	92.5
Functional Requirement - Pricing & Discounts	300	281.25		187	218.75	258.75
1. Same as offered individual entity	0					
2. Same as offered to GPO's, co-operative procurement organizations	10					
3. Better than offered to GPO's, co-operative procurement organizations	50	50		50	50	50
Functional Requirement - Administrative Fee	20	8.5		4.6	20	20
Functional Requirement - Product Delivery & Shipping Considerations	120	90		68	96.25	95
Functional Requirement - Product Availability	40	27		38.6	32.5	30
Technical Requirements - Electronic Billing Considerations	40	15		39	17.5	32.5
Part D - Approach & Marketing Plan (200)						
Proposed Approach	50	30		33	40	38.75
Proposed Marketing Plan	150	90		99	128.75	121.25
Total Points /1000		694.25		720.20	785.50	849.5
		69%		72%	79%	85%