




Exhibit A – Combined Proposal Evaluations

		Proposal Evaluation Automotive Parts Program RMA-2020-003		Comments
		NAPA Auto Parts		
		Available Points		
Labelled Electronic Submission	Pass/Fail		Pass	
Proposal Format and Content	Pass/Fail		Pass	
Authorized Signature	Pass/Fail		Pass	
Proof of Insurance	Pass/Fail		Pass	
Workers Compensation Clearance Certificate	Pass/Fail		Pass	
Documents of Authority	Pass/Fail		Pass	
Part A - Corporate Overview (40)				
Corporate Overview		20	20	
Legal Actions		20	20	
Part B - Experience & Qualifications (90)				
Proponent Experience		50	49.5	
Personnel		20	18	
Workplace Safety		20	10	
Part C - Goods/Services Description (570)				
Functional Requirement - Range of Products		50	42.5	
Functional Requirement - Pricing & Discounts		300	288.75	
1. Same as offered individual entity		0	-	
2. Same as offered to GPO's, co-operative procurement organizations		10	10	
3. Better than offered to GPO's, co-operative procurement organizations		50	-	
Functional Requirement - Administrative Fee		10	8.75	
Functional Requirement - Product Delivery & Shipping Considerations		120	115	
Functional Requirement - Product Availability		30	28.75	
Technical Requirements - Electronic Billing Considerations		10	8.75	
Part D - Approach & Marketing Plan (200)				
Proposed Approach		50	40	
Proposed Marketing Plan		150	135	
Total Points /900			795	
			88%	