




Exhibit A – Combined Proposal Evaluations

		Proposal Evaluation Waterworks Equipment and Related Accessories RMA-2020-006										
		Iconix	EMCO	Computrol	Eleven-x	Johlin	SEGO	Pond Pro	Canada	New Tech Solids	BBA Pumps	
	Available Points											
Labelled Electronic Submission	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Fail	Fail	Fail	Fail
Proposal Format and Content	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Fail	Fail	Fail	Fail	Fail	Pass
Authorized Signature	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Fail	Pass	Fail	Fail	Fail	Fail
Proof of Insurance - 5M	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Fail	Fail	Fail	Pass
Workers Compensation Clearance Certificate	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Fail	Fail	Fail	Fail
Documents of Authority	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Fail	Fail	Fail	Fail	Fail	Pass
Part A - Corporate Overview (100)												
Corporate Overview	60	55.75	58.25	52.5	48.75	50						
Legal Actions	20	20	20	20	20	20						
Financial Strength	20	17.75	18	17.25	15.25	14						
Part B - Experience & Qualifications (100)												
Proponent Experience	50	49	46.5	40.5	46.25	25						
Personnel	30	29.5	29	17.5	25	15						
Workplace Safety	20	20	16.5	7.5	6.75	5						
Part C - Goods/Services Description (650)												
Functional Requirement - Range of Products	100	82.5	96.25	48.75	48.75	65						
Functional Requirement - Pricing & Discounts	300	297.5	273.75	255	206.25	250						
1. Same as offered individual entity	0	-	-	-	-	-						
2. Same as offered to GPO's, co-operative procurement organizations	20	-	20	-	-	20						
3. Better than offered to GPO's, co-operative procurement organizations	50	50	-	50	50	-						
Functional Requirement - Administrative Fee	20	12.5	20	10	15.25	20						
Functional Requirement - Product Delivery & Shipping Considerations	100	73.75	81.25	62.5	70	60						
Functional Requirement - Product Availability	50	33.75	49.75	25	32.5	20						
Technical Requirements - Electronic Billing Considerations	30	15	7.5	20	15.75	10						
Part D - Approach & Marketing Plan (150)												
Proposed Approach	20	16.75	13.75	9.75	18	12						
Proposed Marketing Plan	130	111.25	92.5	96.25	113.75	65						
Total Points /1000		885	843	732.5	732.25	651	N/A	N/A	N/A	N/A	N/A	N/A